BBVA Research

Disentangling risks, activity and performance based on US corporate reports

Big Things 2019

Creating Opportunities

BBVA Research

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01 Why is the use of NLP important in business and economics?

02 The data and methodology

03 The results and main takeaways

Why is the use of NLP important in business and economics?

Text as a key source of information to enrich business and economic analysis

of the total amount of web pages on the internet is given textual or unstructured data

+

Text mining to extract meaning from strings of letters

=

The potential use of textual information and text sources improves the understanding of business and the economy

Why is the use of NLP important in business and economics?

Focusing on business, corporate reports hint plenty of soft information in form of text with a huge analytical potential

US corporate quarterly and annual reports provide a comprehensive overview on a company's activities and financial performance throughout the year and future plans.

2/3

of the information in corporate quarterly and annual reports is textual or unstructured data.

The workflow to extract meaning from text
From the extraction to the analysis

Extracting the data → **Proccesing the data** → **Analyzing the data**

Information extraction

- EDGAR webpage
- 10K and 10Q reports
- SP500 firms
- Get the CIK and SIC codes by firm

Pre-Processing and text parsing

- Extract words
- Tokenization and multi-word tokens
- Stopword Removal
- Stemming
- Case-folding

Transformation

- Text filtering
- Indexing to quantify text in lists of term counts
- Create the Document-term matrix
- Weighting matrix

Text mining and NPL

- Analysis and Machine learning
- Topics extraction (LDA)
- Neural network (Word2Vec)
- Clustering
- Modelling

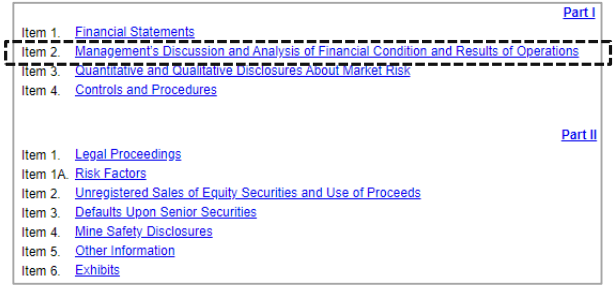
Sentiment analysis

- Apply sentiment dictionaries
- Semantic analysis and classification
- Clustering

Results

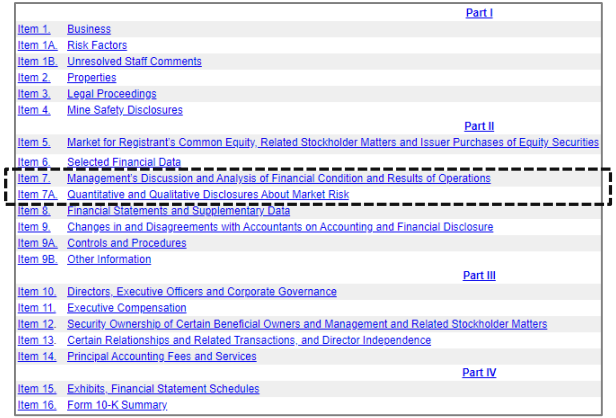
Analyzing US corporate reports narrative: the data

Exploring the main filling reports by the US companies to the SEC



Quarterly reports

Company's quarterly report which gives an understanding about the changes that could happen in business even before it reflects in earning figure.



Annual reports

In depth analysis of the company to understand its financial state including corporate history, financial statements, earnings per share and any other relevant data.

Analyzing US corporate reports narrative: the data

Focusing on the analysis of financial conditions and forward-looking statements

Assessing risks and uncertainties

Complementing hard data, it gives hints about the future

ITEM 2 (10Q REPORT) ITEM 7 (10K REPORT)

Management's Discussion and Analysis of Financial Condition and Results of Operations

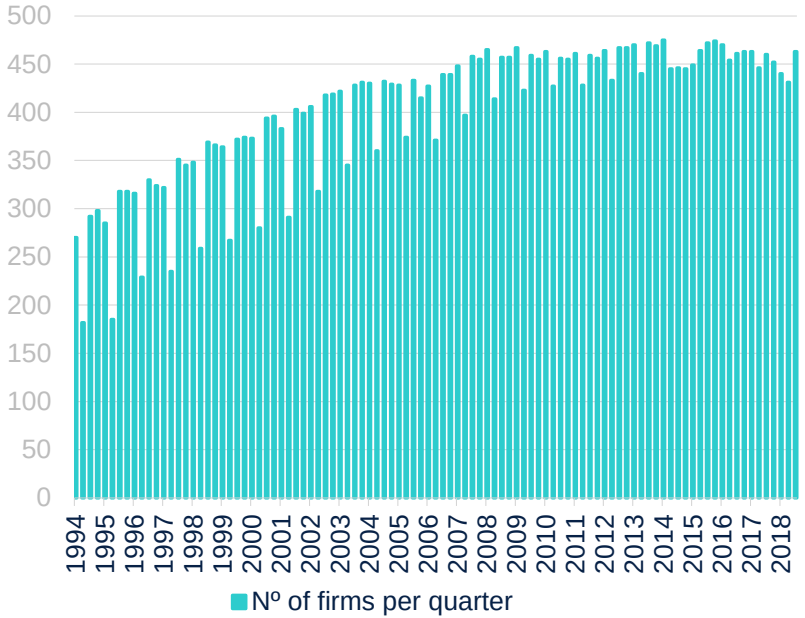
This section and other parts of this Annual Report on Form 10-K ("Form 10-K") contain forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Forward-looking statements can also be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," and similar terms. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed in Part I, Item 1A of this Form 10-K under the heading "Risk Factors," which are incorporated herein by reference. The following discussion should be read in conjunction with the consolidated financial statements and notes thereto included in Part II, Item 8 of this Form 10-K. All information presented herein is based on the Company's fiscal calendar. Unless otherwise stated, references to particular years, quarters, months or periods refer to the Company's fiscal years ended in September and the associated quarters, months and periods of those fiscal years. Each of the terms the "Company" and "Apple" as used herein refers collectively to Apple Inc. and its wholly-owned subsidiaries, unless otherwise stated. The Company assumes no obligation to revise or update any forward-looking statements for any reason, except as required by law.

Analyzing US financial narratives helps to understand the US economic performance, the main opportunities and challenges ahead.

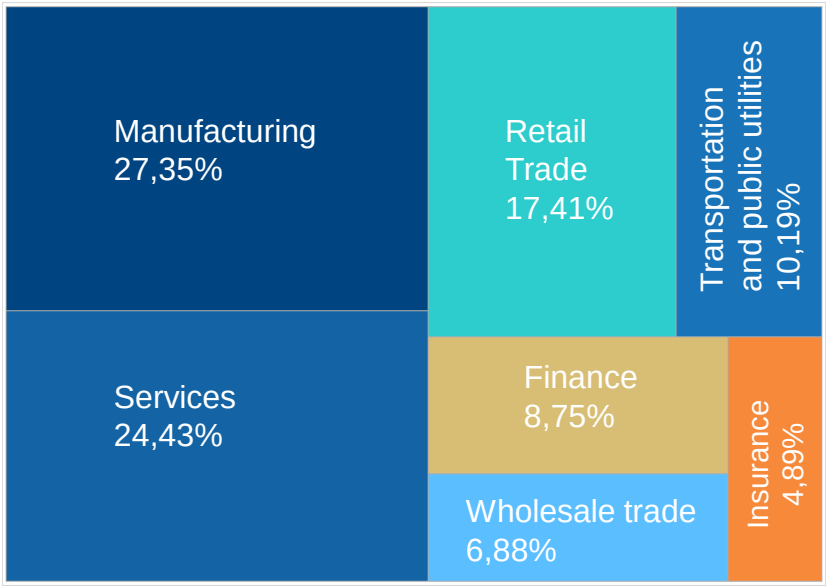
Analyzing US corporate reports narrative: the data

We got more than 21 million corporate files from 1994 to 2019, specially from manufacturing and services sectors

NUMBER OF SP500 FIRMS DISTRIBUITION OVER TIME



NUMBER OF SP500 FIRMS DISTRIBUITION BY SECTOR OF ACTIVITY IN 2000-2019



Analyzing US corporate reports narrative: working with the text
Cleaning and transforming the text

01 Extracting and filtering the text

- Get SP500 10Q and 10K reports
- Get rid of tables, graphs and images
- Focus on the discussion and analysis of financial condition and results

02 Organizing and cleaning the data

- Extract words
- Remove stop words
- Case-folding
- Punctuation

03 Preparing the data for the analysis

- Create the Document-term matrix
- Weighting matrix

04 Converting it into numbers

- Stemming
- Tokenization and multi-word tokens
- Indexing to quantify text in lists of term counts

Analyzing US corporate reports narrative: the methodology
Topic models and Word2Vec

We use two different **approaches** to find hidden semantic structure in documents.

Latent Dirichlet Allocation (LDA)
Unsupervised learning

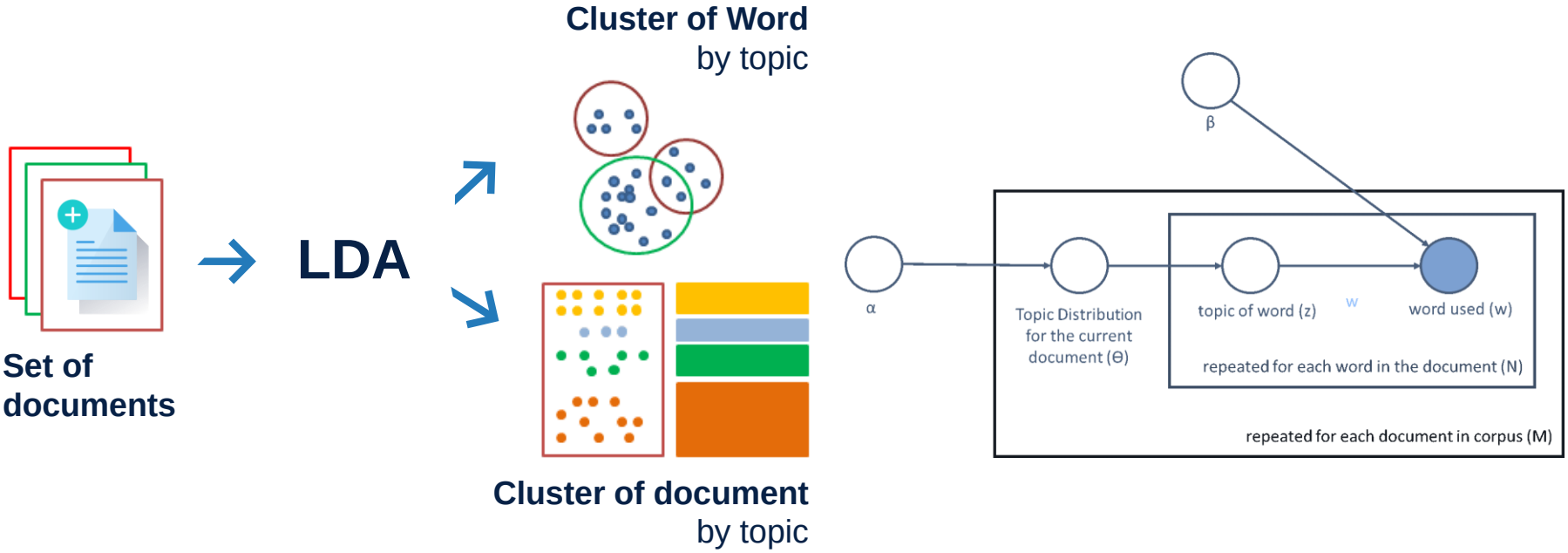
A machine learning algorithm for probabilistic topic modeling that decomposes documents in a set of topics where each **topic** is characterized by a **distribution of words**.

Word2Vec Neural Network
Semi-supervised learning

A neural network to produce word embeddings, trained to reconstruct linguistic contexts of words. It produces a continuous skip-gram architecture where the model uses the current word to predict the surrounding window of **context words**, weighing nearby context words more heavily than more distant context words.

Analyzing US corporate reports narrative: the methodology

Latent Dirichlet Allocation and Dynamic Topic Model



Dynamic Topic Model (DTM)

to introduce time-series dependencies into the data generating process

Analyzing US corporate reports narrative: the methodology
Word2Vec. Skip-gram model

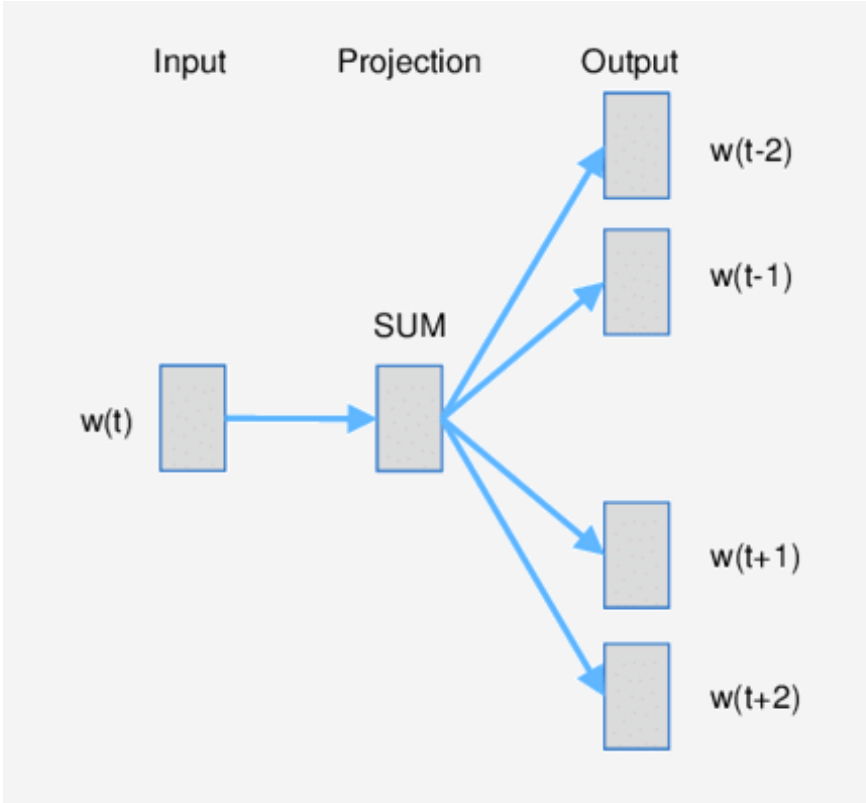
Context word — Target word — Context word

I like natural language processing

I like natural language processing

I like natural language processing

I like natural language processing



Analyzing US corporate reports narrative: the methodology
Sentiment analysis through the lexicon approach

LOUGHRAN AND MCDONALD DICTIONARY
(2011, DEVELOPED TO ANALYZE CORPORATE REPORTS)

Big Data and Data Science techniques allows us to measure and analyze text using natural language processing methodology, also known as text mining or computational linguistics. The information included in the form of text could fully complement and improve our structured databases traditionally used in economic research. This novel approach, which permits to complement and combine traditional economic tools with new emerging tools thanks to the use of Big Data, has plenty of applications with a huge potential for economic research. In this project, we analyze risk interconnectedness, uncertainties and economic performance in US through corporate reports using advanced natural language processing techniques and machine learning. The developed methodologies and tools show a tremendous usefulness to asses risk management and better understand the behavior and driving forces of business performance. There are many signals that precede a collapse, and tracking these trends will help us to anticipate the collapse, becoming an important early warning tool for economic analysis.

Positive words

- ✓ Achieve
- ✓ Benefit
- ✓ Efficiency
- ✓ Outperform
- ✓ Progress
- ✓ Stabilize
- ✓ Strength
- ✓ Versatility

Negative words

- × Bankruptcy
- × Bottleneck
- × Corrupt
- × Downgrade
- × Fallout
- × Imbalance
- × Monopolize
- × Stagnant

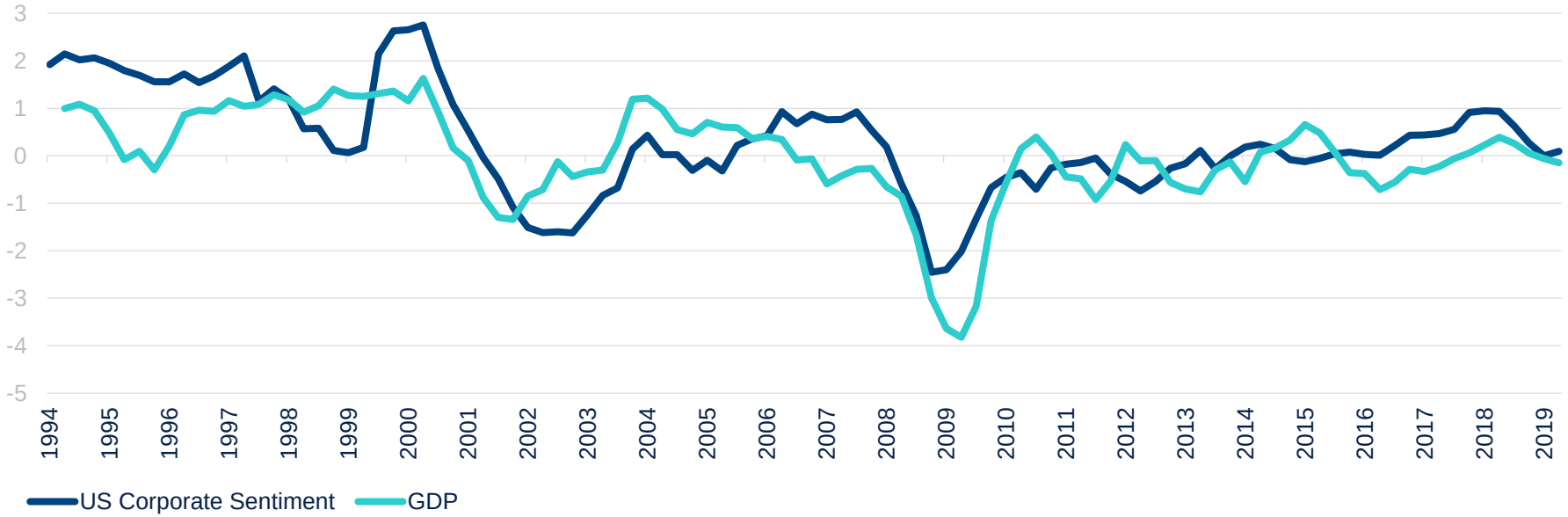
Big Data and Data Science techniques allows us to measure and analyze text using natural language processing methodology, also known as text mining or computational linguistics. The information included in the form of text could fully complement and improve our structured databases traditionally used in economic research. This novel approach, which permits to complement and combine traditional economic tools with new emerging tools thanks to the use of Big Data, has plenty of applications with a huge potential for economic research. In this project, we analyze risk interconnectedness, uncertainties and economic performance in US through corporate reports using advanced natural language processing techniques and machine learning. The developed methodologies and tools show a tremendous usefulness to asses risk management and better understand the behavior and driving forces of business performance. There are many signals that precede a collapse, and tracking these trends will help us to anticipate the collapse, becoming an important early warning tool for economic analysis.

$$\textbf{Average tone} = \frac{\sum Positive\ words - \sum Negative\ words}{\sum Total\ words}$$

Analyzing US corporate reports narrative: sentiment analysis

The sentiment from US corporates narratives mimics the US GDP evolution over time

BBVA RESEARCH US SENTIMENT INDEX BASED ON US CORPORATE REPORTS AND US GDP
(STANDARDIZED, ESTIMATED THROUGH BIG DATA TECHNIQUES FROM 10Q & 10K REPORTS)



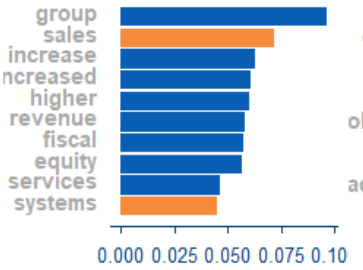
Analyzing US corporate reports narrative: text mining analysis

The US narrative analysis provides a comprehensive image of the main emerging issues through the years

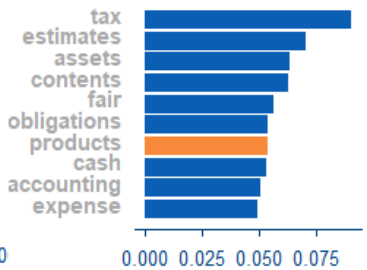
MOST FREQUENT WORDS BY YEAR IN THE ANALYZED DOCUMENTS

(YOY VARIATIONS. WORDS IN BLUE/ORANGE MEANS A POSITIVE/NEGATIVE VARIATION)

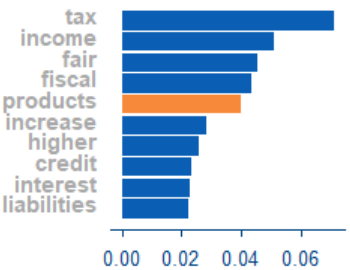
2001



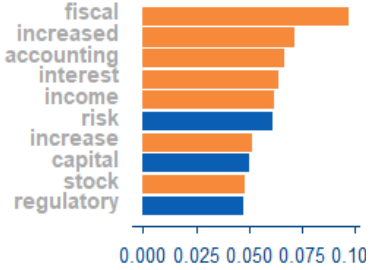
2005



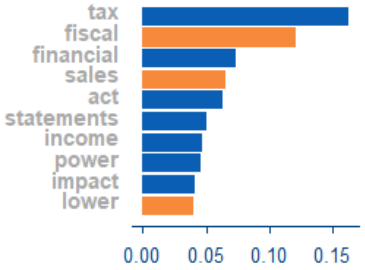
2008



2015

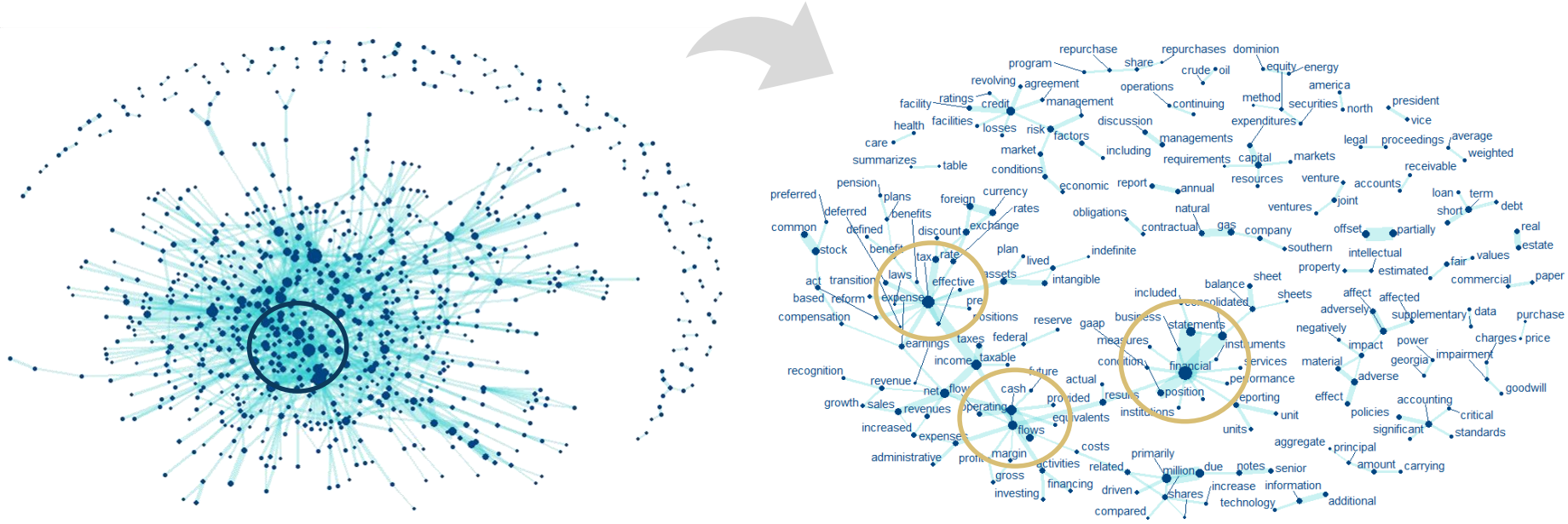


2019



Analyzing US corporate reports narrative: network analysis

More than words: Getting the relation between them…



… to take into account meaningful combination of words …

Analyzing US corporate reports narrative: LDA analysis

… identifying the underlined topics

ENERGY

FINANCE

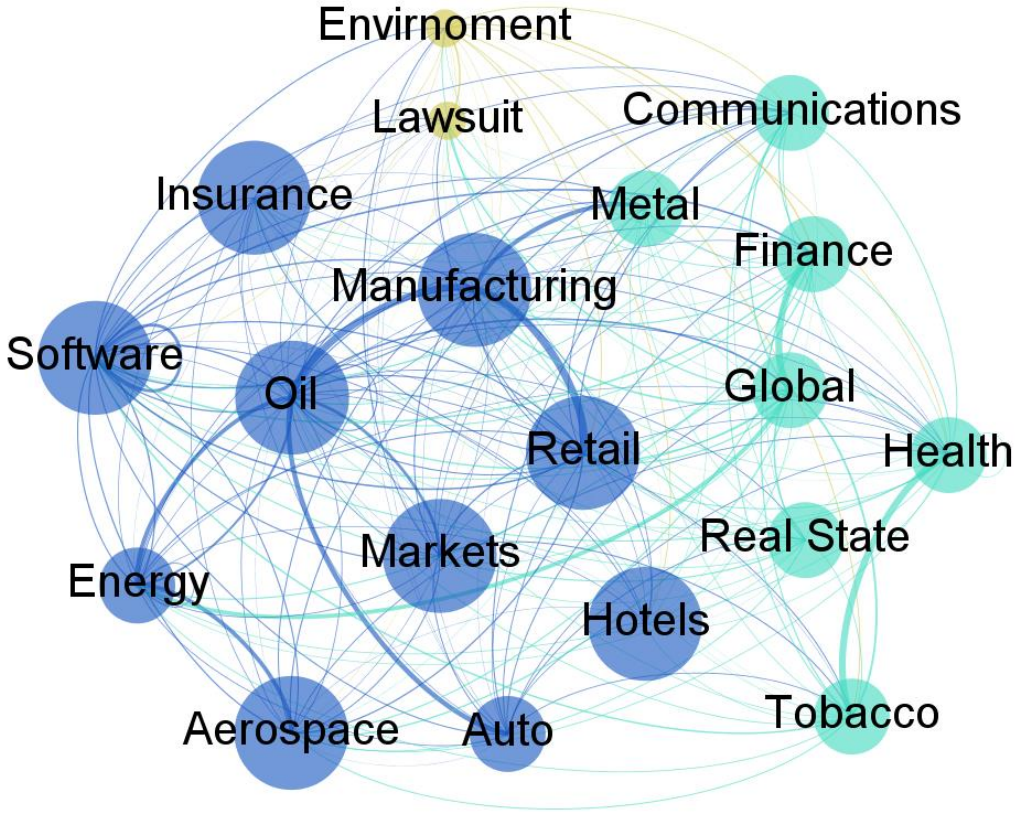
FISCAL

REAL STATE

RETAIL SALES

AUTO

Analyzing US corporate reports narrative: LDA analysis
… and how they interrelate between each other



- The co-occurrence of LDA topics shows **three main clusters** of topics.
- The energy sector, oil and manufacturing are closed related with each other, while global issues is more related with financial sector and the environmental topics with regulation.

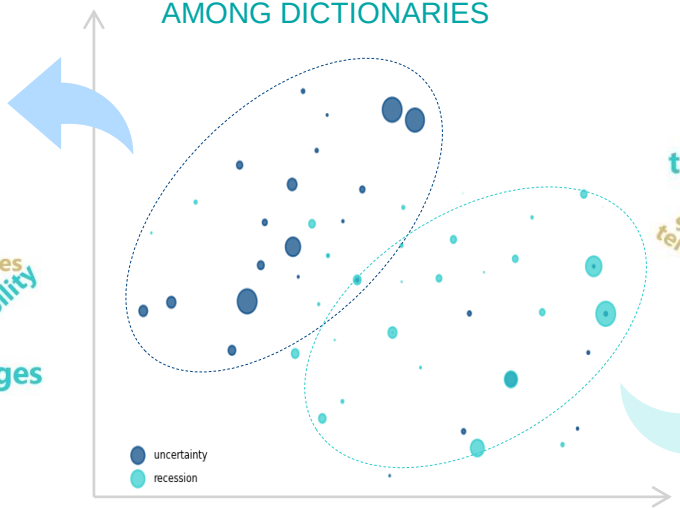
Analyzing US corporate reports narrative: Word2Vec analysis

Focusing on risks and uncertainties, we can also deepen in the context where they are mentioned…

WORD2VEC DICTIONARY FOR RECESSION AND UNCERTAINTY

UNCERTAINTY DICTIONARY

DISTRIBUTION OF WORDS AMONG DICTIONARIES

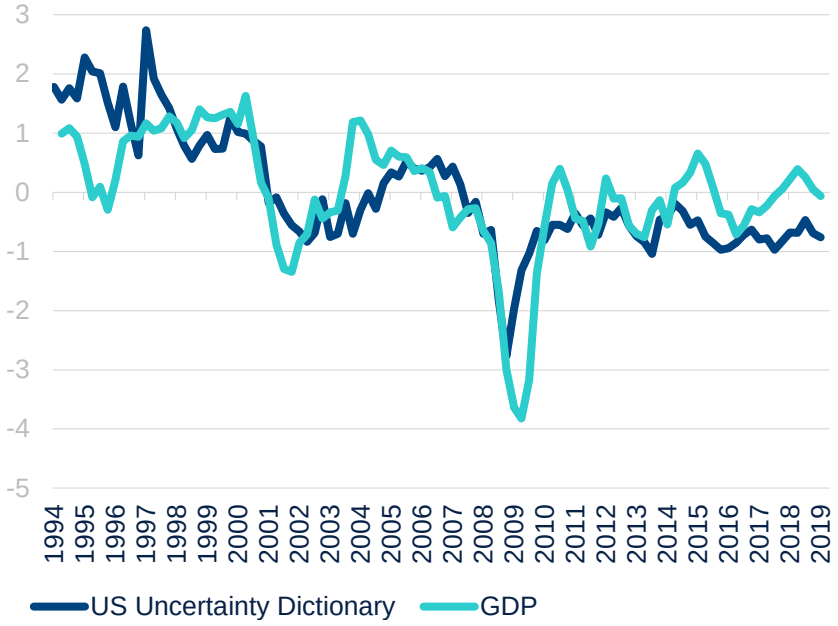


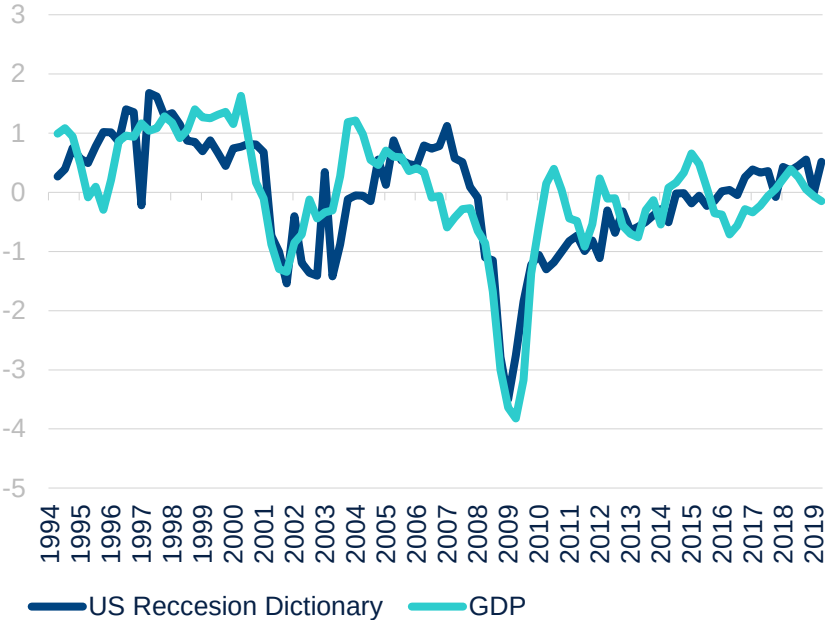
RECESSION DICTIONARY

Uncertainty and recession dictionaries are well differentiated between them, given that the most relevant words in each of them are not common between dictionaries.

Analyzing US corporate reports narrative: Word2Vec analysis
… monitoring its evolution over time

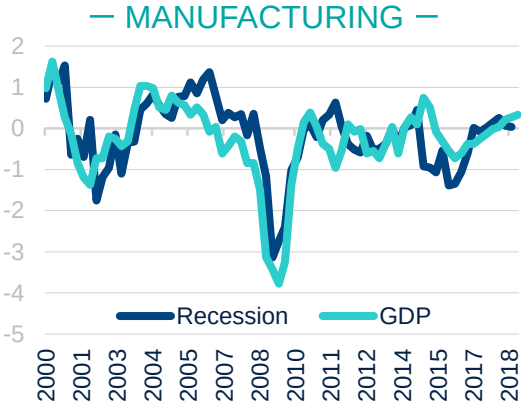
BBVA RESEARCH UNCERTAINTY & RECESSION INDICES BASED ON CORPORATE REPORTS
(STANDARDIZED, ESTIMATED THROUGH BIG DATA TECHNIQUES FROM 10Q & 10K REPORTS)

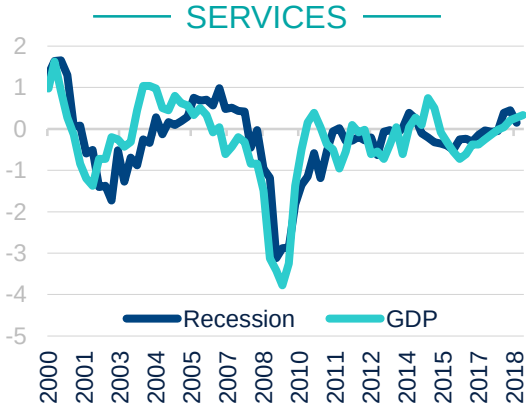


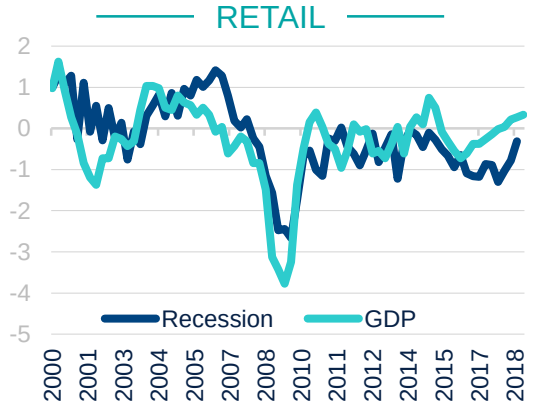


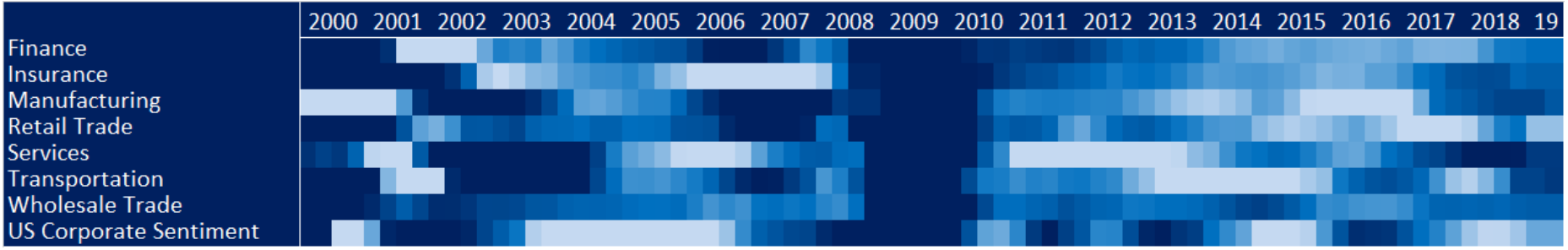
Analyzing US corporate reports narrative: Word2Vec analysis
… disentangling by sector of activity

BBVA RESEARCH RECESSION INDICES BASED ON CORPORATE REPORTS BY SECTOR OF ACTIVITY
(STANDARDIZED, ESTIMATED THROUGH BIG DATA TECHNIQUES FROM 10Q & 10K REPORTS)





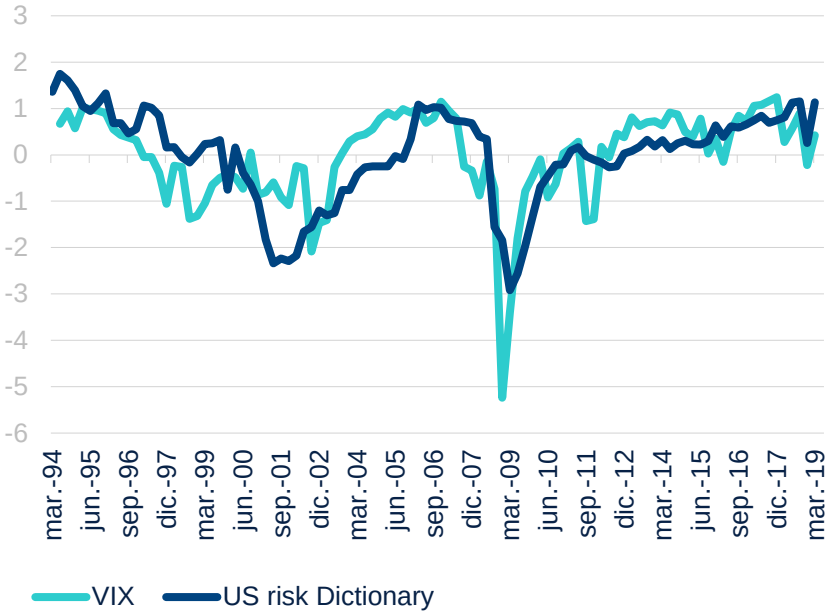




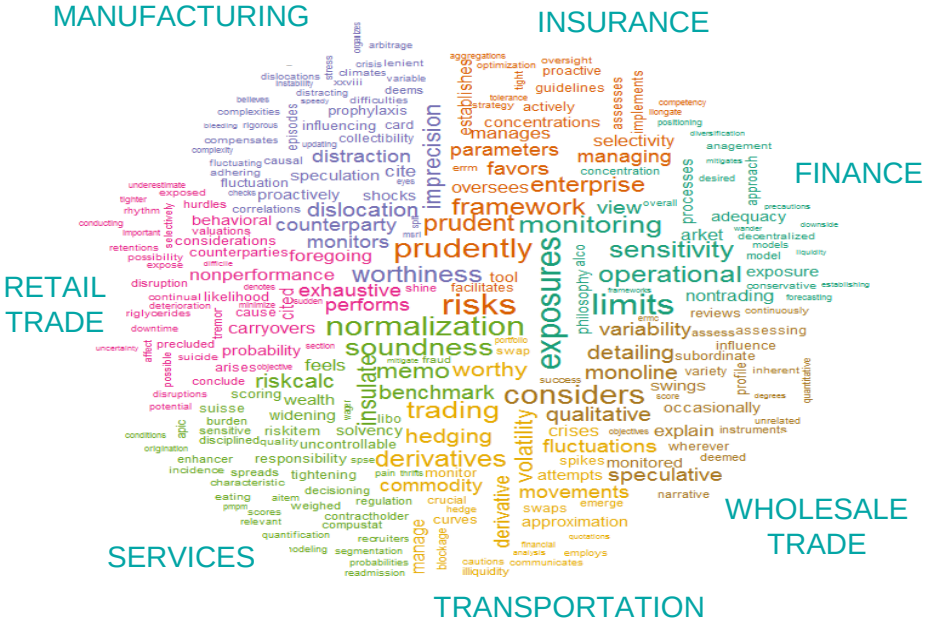
Analyzing US corporate reports narrative: Word2Vec analysis

Risk measures are not equally considered by sector of activity

BBVA RESEARCH RISK INDEX BASED ON US CORPORATE REPORTS AND VIX



BBVA RESEARCH RISK DICTIONARIES BY SECTOR OF ACTIVITY


MANUFACTURING
INSURANCE
FINANCE
RETAIL TRADE
WHOLESALE TRADE
SERVICES
TRANSPORTATION
exposures
risks
limits
prudently
normalization
soundness
worthiness
operational
sensitivity
monitoring
framework
dislocation
enterprise
oversees
favors
parameters
managing
selectivity
concentrations
manages
prophylaxis
distraction
speculation
imprecision
derivatives
hedging
trading
benchmark
considers
qualitative
memo
worthy
riskcalc
insulate
volatility
fluctuations
speculative
movements
commodity
derivative
curves
approximation
swaps
monoline
detailing
variability
exhaustive
performs
carryovers
nonperformance
foregoing
prudent
counterparty
behavioral
correlations
proactively
shocks
cite
oversight
proactive
guidelines
actively
deems
difficulties
influencing
card
collectibility
exposed
hurdles
likelihood
cause
probability
suicide
precluded
arises
feels
wealth
widening
burden
suisse
scoring
conclude
disruptions
potential
libo
solvency
uncontrollable
responsibility
spreads
tightening
monitor
decisioning
regulation
crucial
hedge
emerge
contractholder
compustat
recruiters
segmentation
probabilities
readmission
quantification
modeling
illiquidity
communicates
employs
analysis
financial
quotations
narrative
wherever
monitored
deemed
attempts
spikes
occasionally
explain
instruments
crises
objectives
unrelated
influence
assessing
assess
reviews
nontrading
exposure
operational
approach
processes
adequacy
arket
decentralized
models
model
liquidity
establishing
forecasting
continuously
conservative
overall
precautions
wander
downside
mitigates
diversification
positioning
competency
implements
assesses
establishes
tolerance
strategy
concentration
oversight
aggregations
optimization
proactive
guidelines
actively
concentrations
selectivity
managing
parameters
favors
enterprise
framework
view
monitoring
prudent
dislocation
shocks
proactively
cite
speculation
distraction
imprecision
card
influencing
prophylaxis
difficulties
deems
variable
climates
lenient
arbitrage
organizes
stress
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dislocations
instability
distracting
believes
complexities
episodes
bleeding
rigorous
compensates
updating
collectibility
complexity
fluctuating
causal
adhering
fluctuation
underestimate
checks
tighter
rhythm
conducting
important
selectively
retentions
possibility
expose
difficile
considerations
counterparties
monitors
foregoing
prudently
worthiness
nonperformance
disruption
continual
likelihood
deterioration
minimize
riglycerides
cause
exhaustive
performs
carryovers
normalization
soundness
probability
arises
feels
riskcalc
scoring
wealth
widening
suisse
burden
sensitive
disciplined
riskitem
uncontrollable
solvency
hedging
derivatives
enhancer
responsibility
spreads
tightening
monitor
characteristic
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recruiters
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readmission
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illiquidity
communicates
cautions
employs
analysis
financial
quotations
approximation
swaps
emerge
hedge
regulation
crucial
movements
narrative
derivative
volatility
insulate
memo
worthy
riskcalc
benchmark
considers
qualitative
trading
libo
wagr
section
mitigate
fraud
swap
portfolio
detailing
variability
assessing
assess
influence
subordinate
reviews
nontrading
exposure
operational
sensitivity
monoline
variety
inherent
profile
quantitative
degrees
score
swings
occasionally
unrelated
explain
instruments
crises
objectives
fluctuations
wherever
monitored
deemed
attempts
spikes
speculative
limits
philosophy
alco
framework
view
overall
precautions
adequacy
arket
decentralized
models
model
liquidity
establishing
forecasting
continuously
conservative
exposure
nontrading
reviews
assessing
assess
variability
influence
subordinate
detailing
monoline
variety
inherent
profile
quantitative
degrees
score
swings
occasionally
unrelated
explain
instruments
crises
objectives
fluctuations
wherever
monitored
deemed
attempts
spikes
speculative
movements
narrative
derivative
volatility
insulate
memo
worthy
riskcalc
benchmark
considers
qualitative
trading
libo
wagr
section
mitigate
fraud
swap
portfolio
soundness
probability
arises
feels
wealth
widening
suisse
burden
sensitive
disciplined
riskitem
uncontrollable
solvency
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regulation
crucial
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narrative
derivative
volatility
insulate
memo
worthy
riskcalc
benchmark
considers
qualitative
trading
libo
wagr
section
mitigate
fraud
swap
portfolio
soundness
probability
arises
feels

Analyzing US corporate reports narrative: Word2Vec analysis

Financial sector is more oriented to global issues while the rest of sectors are more related with the economic cycle

MOST RELEVANT WORDS IN RISK DICTIONARIES BY SECTOR OF ACTIVITY

FINANCE

INSURANCE

MANUFACTURING

RETAIL

SERVICES

WHOLESALE

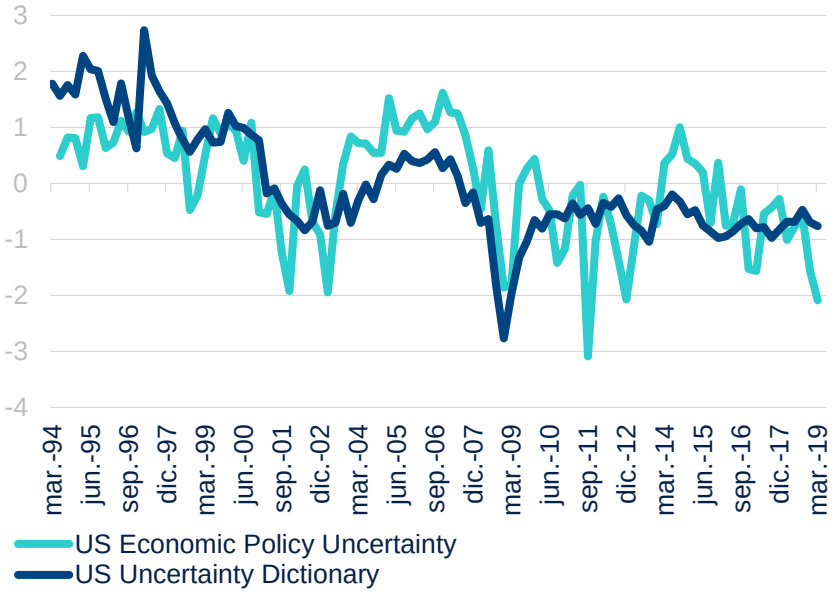
TRANSPORT & PUBLIC UTILITIES

- The analysis by sector of activity of risk dictionaries shows that **finance** and **insurance** narratives are close to each other, while they differ from the rest of sectors.

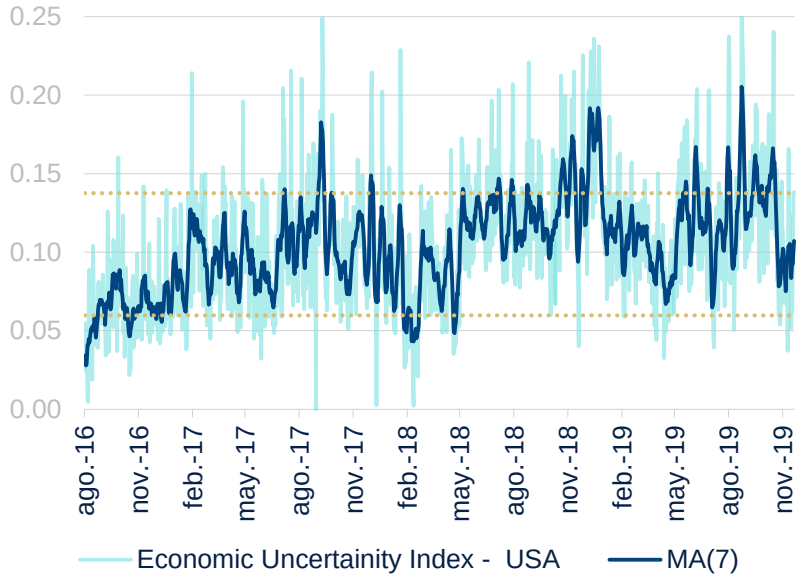
Analyzing US corporate reports narrative: comparing with high frequency data

This historical long-run analysis can be complemented with high frequency data using media information

BBVA RESEARCH US UNCERTAINTY INDEX BASED ON CORPORATE REPORTS AND EPU INDEX
(STANDARIZED, EPU INDEX FROM BAKER ET AL. (2016))



BBVA RESEARCH US UNCERTAINTY INDEX BASED ON NEWS ON DAILY BASIS (NORMALIZED, FROM GDELT DATABASE)



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Thank you!

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Disentangling risks, activity and performance based on US corporate reports

Big Things 2019

Creating Opportunities