Mexico

Banking Watch

August 26, 2010

Economic Analysis

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Bank Lending: Monthly Situation Report

- In June 2010, total outstanding commercial bank lending to the private sector grew by 0.2% in real annual terms, and last April it has started to grow in monthly terms
- In June, corporate lending recorded real annual growth (+1.1%), and since April it had also risen in monthly terms. Housing continued on its growth trend and its real annual rate was high (10%)
- The main credit components seem to be recovering, which could see a boost in the coming months as the domestic market recovery is consolidated (activity and employment)

Total outstanding lending to the private sector

In June 10, total lending to the private sector recorded a real annual growth rate of +0.2%. Total commercial bank lending had recorded negative growth rates since Apr-09, which started to diminish from Feb-10 onwards. The positive growth rate in Jun-10, and the slower rate of decline recorded since Feb-10, are signs that bank lending to the private sector is starting to recover and this process will continue to be buoyant mainly due growth in economic activity.

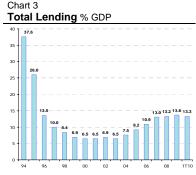
Chart 1 Total Lending % annual real change 35 30 25 20 15 10 -5 10

Source: BBVA Research with Banco de Mexico data

Chart 2 **Total Lending** Balances in thousand million constant pesos in June 2010



Source: BBVA Research with Banco de Mexico data



Source: BBVA Research with Banco de Mexico and INEGI data

Corporate Lending

In Jun-10, corporate bank lending, like total lending, recorded a positive annual real growth rate. This rate was 1.1% in said month. As GDP and investment growth continue and the macroeconomic scenario carries on improving, corporate demand for bank credit will increase. This will be seen in a greater growth rate in this credit category.

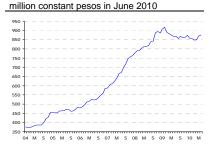
Chart 4

Corporate Lending % annual real change



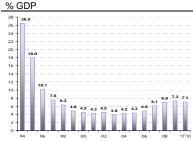
Source: BBVA Research with Banco de Mexico data

Chart 5
Corporate Lending Balances in thousand



Source: BBVA Research with Banco de Mexico data

Chart 6 Corporate Lending



Source: BBVA Research with Banco de Mexico and INEGI data

Mortgage Lending

In Jun-10, mortgage lending continued to record positive annual real growth rates. This rate was 10% in said month, which was greater than the previous month (9.6%) and than the same month in 2009 (4.7%). It should be stated that the monthly real growth rate in mortgage lending between Jan-09 and Jun-10 was on average 0.8%, whereas the rate in Jun-10 was slightly higher, at 0.9%. The dynamic growth in mortgage lending, in monthly and annual terms, will be greater insofar as economic activity and employment continue to rise.

Chart 7 Mortgage Lending % annual real change



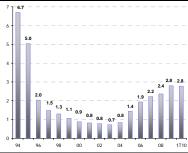
Source: BBVA Research with Banco de Mexico data

Chart 8 Mortgage Lending Balances in thousand million constant pesos in June 2010



Source: BBVA Research with Banco de Mexico data

Chart 9
Mortgage Lending
% GDP



Source: BBVA Research with Banco de Mexico and INEGI data

Consumer Lending

Although in Jun-10, bank consumer lending recorded a negative annual real growth rate, it reflects a considerably slower rate of decline in this credit category. This is represented by the arrow in Chart 10, which shows that the fall in consumer lending has been flatter since Oct-09. Also, since Apr-10, consumer lending has started to post positive monthly growth rates, which has pushed up its balance, as shown in Chart 11 by the black underscore.

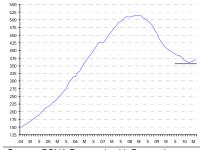
Chart 10 Consumer Lending. % annual real change



Source: BBVA Research with Banco de Mexico data

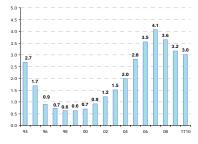
Chart 11

Consumer Lending. Balances in thousand million constant pesos in June 2010



Source: BBVA Research with Banco de Mexico data

Chart 12
Consumer Lending.
% GDP



Source: BBVA Research with Banco de Mexico data

Bank Lending: contribution to growth by components

The +0.2% growth contribution seen in June-10 in total bank lending by components was as follows: mortgage lending contributed +1.9 percentage points (pp) out of the -0.2 pp total credit decrease; corporate lending accounted for +0.6 pp, in other words, a positive contribution from mortgage and companies; lending to non-bank financial intermediaries (NBFIs) contributed -0.3 pp; and consumer lending contributed -1.9 pp.

Chart 13
Total Finance (banking + non-banking)
% annual real change

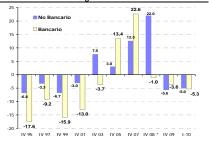


Chart 14 **Total Finance** Balances in thousand million constant pesos in June 2010

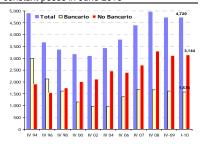
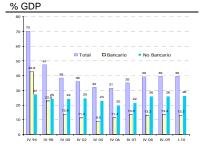


Chart 15 Total Finance



Source: Bank of Mexico Source: Bank of Mexico Source: Bank of Mexico and INEGI

BBVA Research **Banking Watch** August 26, 2010

Commercial Banks: Performing Loans to the Mexican Private Non Banking Sector

Bank and Non Bank Loans to the Private Sector

Broad version of non bank financing (loans to consumers and firms)

	Balance in billions of June 2010 pesos						Real annual % change					Balance in billions of June 2010 pesos											
•													l Categories			Consume			Housing			Firms	
IV 94	Total 2516	Consumer 180	Housing 448	Firms 1770	NBFE* 118	Total na	Consumer na	Housing na	Firms na	NBFE*	IV 94	Total 4,901	Bank 2,992	Non bank 1,908	Total 251	Bank 237	Non bank	Total 695	Bank 506	Non bank 189	Total 3,955	Bank 2,249	Non bank 1,706
IV 95	1481	96	287	1024	74	-41.1		-36.0	-42.2	-37.2	IV 95	4,246	2,466	1,780	152	138	13	735	542	193	3,359	1,786	1,573
IV 96	829	55	124	620	30	-44.0	-42.0	-56.7	-39.5	-60.0	IV 96	3,668	2,130	1,538	106	92	14	771	546	225	2,792	1,493	1,299
IV 97	663	49	99	504	12	-20.0		-20.6	-18.7	-59.5	IV 97	3,423	1,935	1,488	101	78	24	751	526	225	2,570	1,331	1,239
IV 98	571	43	88	431	10	-13.9		-11.1	-14.6	-14.5	IV 98	3,362	1,620	1,742	96	63	33	747	472		2,520	1,086	1,434
IV 99 IV 00	497 514	45 56	77 69	349 359	26 29	-13.1 3.4		-12.9 -9.2	-18.9 2.9	151.5 14.0	IV 99 IV 00	2,988 3,171	1,363 1,153	1,625 2,019	102 118	63 73	39 45	718 682	404 304	314 378	2,168 2,370	896 775	1,272 1,596
IV 00	521	74	66	343	38	1.3			-4.4	28.2	IV 01	2,960	1,003	1,957	149	94	56	695	248	447	2,116	662	1,454
IV 02	565	99	64	371	31	8.5			7.9	-18.9	IV 02	3,086	969	2,116	199	120	79	736	218	517	2,151	631	1,520
IV 03	613	143	68	368	33	8.6		7.1	-0.6	8.8	IV 03	3,210	934	2,276	235	161	73	774	183	591	2,201	590	1,611
IV 04	773	203	85	435	49	26.1		24.8	18.0	48.4	IV 04	3,429	968	2,461	322	227	95	831	175		2,275	565	1,710
IV 05	982	300	153	461	67	27.1			6.1	35.8	IV 05	3,632	1,098	2,534	447	332	114	879	220	660	2,306	546	1,760
IV 06	1258 1561	408 488	223 266	560 730	67 78	28.1 24.1		45.7 19.3	21.3 30.4	-0.2 15.7	IV 06 IV 07	3,777 4,390	1,377 1,689	2,400 2,701	565 645	455 550	111 94	967 1,153	283 324	684 829	2,245 2,591	639 814	1,605 1,777
IV 07 IV 08	1717	465	301	885	66	5.2			15.9	-18.4	IV 07	4,390	1,672	3,294	610	377	233	1,167	343	824	3,190	953	2,237
IV 09	1636	376	332	873	55	-4.7		10.6	-1.4	-16.8	IV-09	4,722	1,612	3,110	534	296	239	1,186	361	825	3,002	956	2,046
I-10	1596	361	333	848	54	-5.3	-15.6	8.3	-4.7	-10.1	I-10	4,723	1,576	3,147	511	283	228	1,213	362	851	2,999	932	2,068
•	Monthly balance in billions of June 2010 pesos						Real a	nnual % d	hange		% breakdown												
2009	1730	455	304	907	64	4.9	-10.4	6.3	16.7	-17.1	IV 94	100.0	61.1	38.9	100.0	94.5	5.5	100.0	72.9	27.1	100.0	56.9	43.1
F	1724	438	305	918	63	3.5			16.3	-18.0	IV 95	100.0	58.1	41.9	100.0	91.2	8.8	100.0	73.8		100.0	53.2	46.8
М	1685	427	308	890	60	1.0		7.0	12.6	-22.2	IV 96	100.0	58.1	41.9	100.0	87.0	13.0	100.0	70.8	29.2	100.0	53.5	46.5
A M	1664 1653	416 408	308 311	882 874	59 59	-1.2 -2.8		5.8 5.1	9.7 7.8	-23.6 -26.8	IV 97 IV 98	100.0 100.0	56.5 48.2	43.5 51.8	100.0 100.0	76.6 65.7	23.4 34.3	100.0 100.0	70.1 63.1	29.9 36.9	100.0 100.0	51.8 43.1	48.2 56.9
J.	1640	403	313	866	59	-3.7			6.6	-26.5	IV 99	100.0	45.6	54.4	100.0	61.8	38.2	100.0	56.3		100.0	41.3	58.7
J	1637	398	315	867	57	-4.2			5.8	-29.8	IV 00	100.0	36.3	63.7	100.0	62.0	38.0	100.0	44.6		100.0	32.7	67.3
Α	1616	395	309	856	56	-6.1	-21.3	3.0	2.2	-31.6	IV 01	100.0	33.9	66.1	100.0	62.7	37.3	100.0	35.6	64.4	100.0	31.3	68.7
S	1624	388	311	868	56	-5.7			3.1	-31.9	IV 02	100.0	31.4	68.6	100.0	60.3	39.7	100.0	29.7	70.3	100.0	29.3	70.7
0	1614	385	313	861	55	-8.3		2.9	-3.0	-30.5	IV 03	100.0	29.1	70.9	100.0	68.8	31.2	100.0	23.6	76.4	100.0	26.8	73.2
N D	1629 1636	383 376	328 332	863 873	55 55	-7.2 -4.7		7.3 10.6	-3.5	-27.2 -16.8	IV 04 IV 05	100.0 100.0	28.2 30.2	71.8 69.8	100.0 100.0	70.6 74.4	29.4 25.6	100.0 100.0	21.1 25.0	78.9 75.0	100.0 100.0	24.8 23.7	75.2 76.3
2010	1614	368	333	858	55	-4.7		9.7	-1.4 -5.4	-16.6	IV 05	100.0	36.5	63.5	100.0	80.4	19.6	100.0	29.3	70.7	100.0	28.5	76.3
F 20.0	1608	365	333	855	54	-6.7		9.2	-6.8	-14.0	IV 07	100.0	38.5	61.5	100.0	85.4	14.6	100.0	28.1	71.9	100.0	31.4	68.6
М	1596	361	333	848	54	-5.3	-15.6	8.3	-4.7	-10.1	IV 08	100.0	33.7	66.3	100.0	61.8	38.2	100.0	29.4	70.6	100.0	29.9	70.1
Α	1602	363	337	848	55	-3.7	-12.7	9.4	-3.8	-7.1	IV-09	100.0	34.1	65.9	100.0	55.3	44.7	100.0	30.4	69.6	100.0	31.8	68.2
М	1631	365	341	870	55	-1.3			-0.5	-6.5	I-10	100.0	33.4	66.6	100.0	55.4	44.6	100.0	29.8	70.2	100.0	31.1	68.9
J	1643	371	344	875	53	0.2			1.0	-9.1		del DID of			0.0		% of GDP	0.0	2.0	0.0	0.0	0.0	
2005	863	Annua 248	l average b	alance 445	58	29.4	rage real a	annuai gro 46.2	17.9	38.9	IV 94 IV 95	del PIB, % 70.1	0.0 42.8	0.0 27.3	0.0 3.6	0.0 3.4	0.0	0.0 9.9	0.0 7.2		0.0 56.6	0.0 32.2	0.0 24.4
2006	1,120	357	196	502	65	29.7			12.7	11.7	IV 95	71.4	41.5	29.9	2.6	2.3	0.2	12.4	9.1	3.2	56.5	30.0	26.5
2007	1,413	452	246	644	71	26.2			28.3	10.7	IV 97	57.3	33.3	24.0	1.7	1.4	0.2	12.0	8.5		43.6	23.3	20.3
2008	1,619	393	284	793	149	15.1	-12.0	15.9	23.6	107.2	IV 98	49.2	27.8	21.4	1.5	1.1	0.3	10.8	7.6	3.2	37.0	19.1	17.8
2009	1,654	406	313	877	58	-2.9	-18.9	5.5	6.1	-25.2	IV 99	47.4	22.8	24.6	1.4	0.9	0.5	10.5	6.6	3.9	35.5	15.3	20.2
	% of GDP							breakdov			IV 00	39.6	18.0	21.5	1.4	0.8	0.5	9.5	5.3	4.2	28.7	11.9	16.8
IV 94	37.6	2.7	6.7	26.5	1.8	100.0			70.4	4.7	IV 01	38.3	13.9	24.4	1.4	0.9	0.5	8.2	3.7	4.6	28.6	9.4	19.3
IV 95	26.0 13.5	1.7	5.0	18.0	1.3 0.5	100.0 100.0			69.2 74.7	5.0 3.6	IV 02	35.3	12.0	23.3	1.8	1.1	0.7	8.3 8.6	3.0	5.3	25.2	7.9	17.3
IV 96 IV 97	10.0	0.9 0.7	2.0 1.5	10.1 7.6	0.5	100.0			74.7	1.8	IV 03 ** IV 04	36.1 32.4	11.3 9.4	24.7	2.3 2.4	1.4	0.9	7.8	2.5 1.8		25.1 22.2	7.4 5.9	17.8 16.2
IV 97	8.4	0.7	1.3	6.3	0.2	100.0			75.4	1.8	IV 04	32.4	9.4	23.0	3.0	2.1	0.7	7.8	1.6	6.1	21.3	5.9	16.2
IV 99	6.9	0.6	1.1	4.8	0.4	100.0			70.3	5.2	IV 05	32.5	9.8	22.7	4.0	3.0	1.0	7.8	2.0		20.6	4.9	15.7
IV 00	6.5	0.7	0.9	4.5	0.4	100.0			69.9	5.7	IV 07	31.3	11.4	19.9	4.7	3.8	0.9	8.0	2.3	5.7	18.6	5.3	13.3
IV 01	6.5	0.9	0.8	4.3	0.5	100.0			66.0	7.3	IV 08***	35.0	13.5	21.5	5.1	4.4	0.8	9.2	2.6	6.6	20.7	6.5	14.2
IV 02	6.9	1.2	0.8	4.5	0.4	100.0			65.7	5.4	IV-09	39.0	13.1	25.9	4.8	3.0	1.8	9.2	2.7	6.5	25.0	7.5	17.6
IV 03	6.5	1.5	0.7	3.9	0.4	100.0	23.3	11.1	60.1	5.4	I-10	39.4	13.4	25.9	4.5	2.5	2.0	9.9	3.0		25.0	8.0	17.1
IV 04	7.5	2.0	0.8	4.2	0.5	100.0	26.3	11.0	56.3	6.4	* Bank: Includ	es developin	g bank and	comercial ba	ink as wel	I as current	portfolio, overd	due porfolio	and reest	ructured; No	on Bank incl	udes foreig	n financin

granted by financing intermediaries non bankers from the country, suppliers, intern debt emitters, non financing companies with own cards and the one

*NBFE: Non bank financial entities

9.2

10.9

13.0

13.5

13.6

13.3

2.8

3.5

4.1

3.6

3.2

3.0

Source: Banco de México

Disclaimer

IV 05

IV 06

IV 07

IV-09

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1.4

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47.0

44.5

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51.6

53.3

53.1

6.8

5.3

5.0

3.9

3.4

3.4

^{**} New Current GDP Serie taken since 2003 to estimate credit balance rate compared with GDP.

Source: Banco de Mexico and INEGI

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