

Europe and Spain at the crossroads

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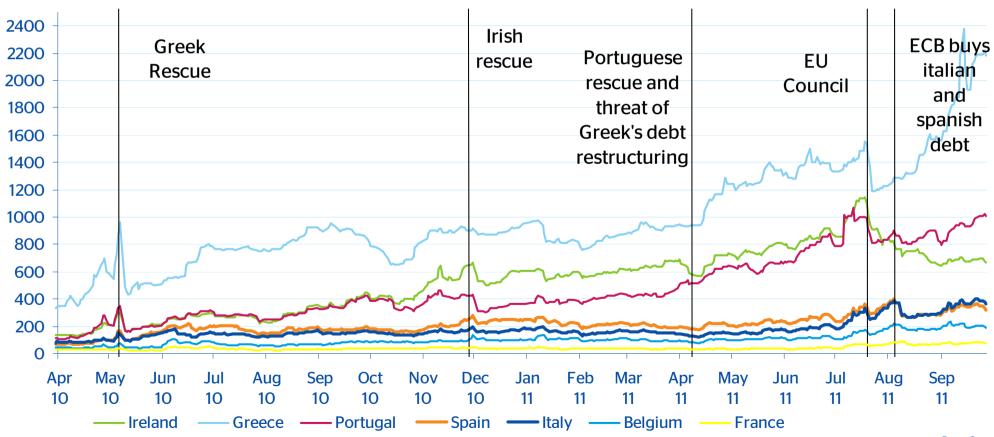
The split between developed and emerging economies in the long run



The European sovereign crisis

Risk premium: 10-year bond yield spreads to Germany (bp)

Source: Bloomberg and BBVA Research

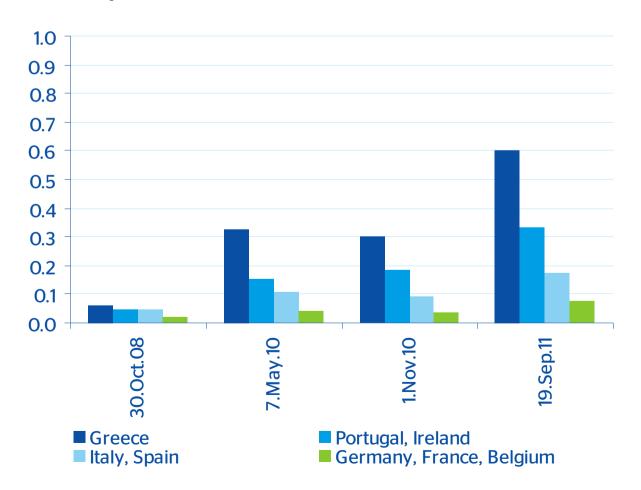




Growing expected losses from EZ bonds

Market expected loss in 5Y government bonds

Derived from implicit default prob. In 5Y CDS; 40% recovery rate Source: Bloomberg and BBVA Research own calculations

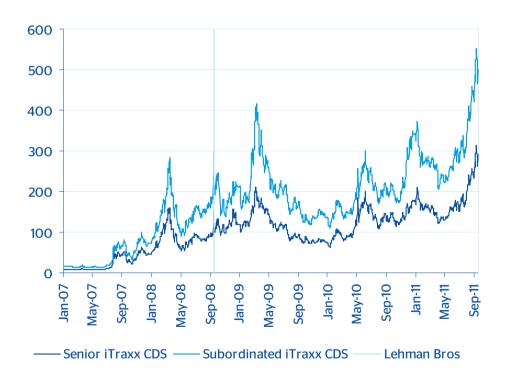




Sovereign crisis feeds bank concerns

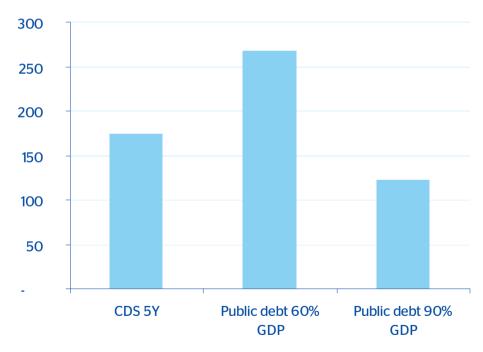
Credit market: Itraxx CDS (%)

Source: Bloomberg and BBVA Research



Losses in EBA bank sample due to sovereign* exposure (EUR bn)

Source: BBVA Research based on EBA and Bloomberg

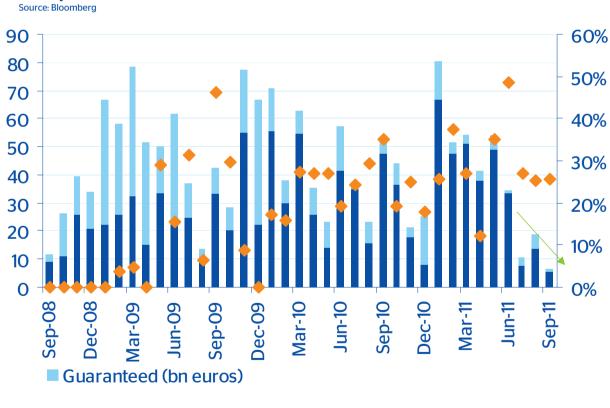


^{*} Exposure to Portugal, Ireland, Greece, Spain, Italy and Belgium



Bank issuance: markets virtually closed since June

European Banks bond issuance



- Non-Guaranteed (bn euros)
- covered bond issuance as a share of total gross issuance (%,



Severe tensions in different financial market segments are a risk to growth

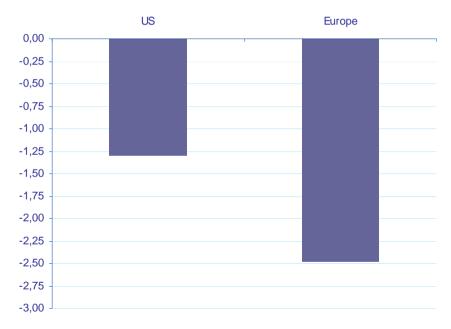
BBVA Financial Stress Index

Source: BBVA Research



Impact on 2012 GDP growth from a permanent shock in Financial Stress Index, pp

Source: BBVA Research



The outlook would be worse as:



- Option to "wait and see" for policy decisions
- Very slim margin for further policy stimulus
- Decelerating economic activity



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Two paths to a viable monetary union

Possible solutions in the long term

- 1. Keep existing treaty, but more binding
- 2.Fiscal union: a Grand
 Bargain core-periphery
 losing fiscal sovereignty

A careful economic design (with stronger public and private surveillance) but mainly a political decision

Short-term measures

- Distinguish liquidity from solvency problems: ringfencing in exchange for reforms
- Address liquidity problems: breaking the sovereign banking vicious circle

Main trade-off: instability versus incentives

Debt restructuring and isolate Greece

ECB: flexible, unlimited support but without formal conditionality

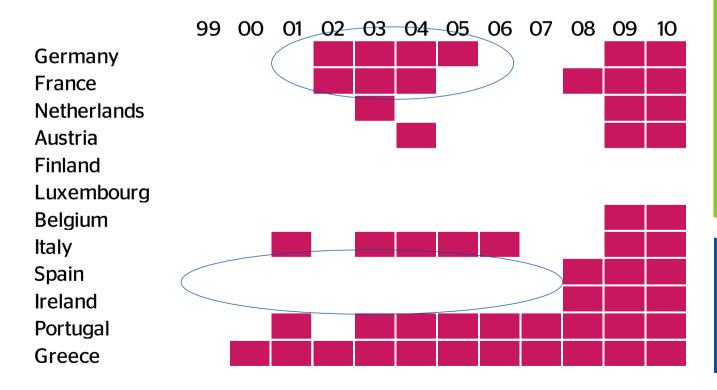
EFSF: conditional support but less flexible, more limited than the ECB



Did the Stability and growth Pact (SGP) act as useful prevention mechanism?

Years with public deficit above the SGP's 3% limit

Source: BBVA Research and Eurostat

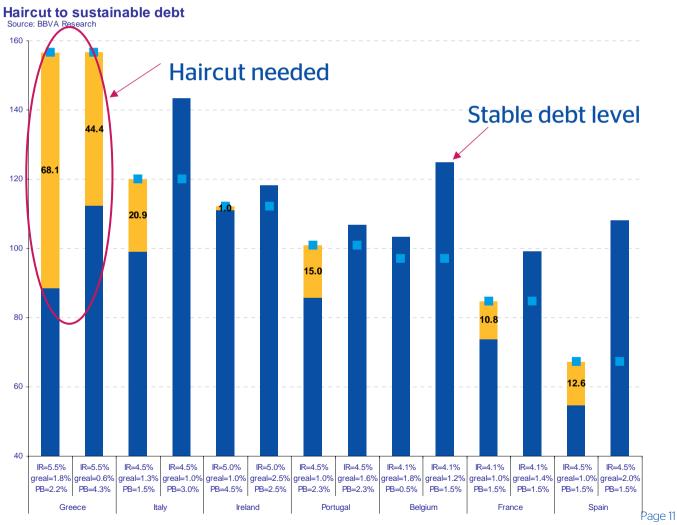


- Both in Spain and Ireland, bubbles in the private sector led authorities to consider an increase in revenues as permanent
- Result: rising expenditures and high deficits when bubbles burst.
- Not considering structural deficits led to excessively low surplus in good years (+3% Ireland, +2% Spain)



Greece's public debt is not sustainable, but other countries' is.

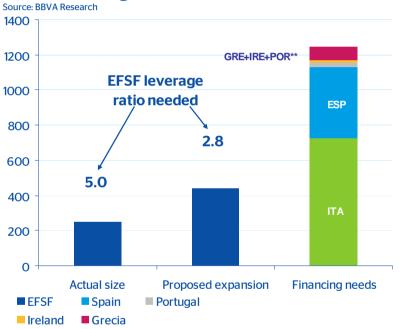
For each country, we present two feasible scenarios combining parameters of real growth (g), primary balance (PB) and interest rates (IR).





EFSF: is leverage with the ECB an option?

GIIPS financing needs* and EFSF resources (EUR bn)



* Maximum amount to cover all peripherals' 3-year public financing needs

** Includes 43 bn EUR committed to POR&IRE, and an estimated €70 bn to cover Greece's deficit and the cost of potential bank recapitalization.

An expansion of EFSF could threaten AAA rating

Leveraging with ECB possible but ECB balance sheet risk

EFSF as an insurance scheme?

EFSF opened to other investors?

EFSF needs to be part of the solution, as it allows to impose conditionality

International coordinated help (IMF)?

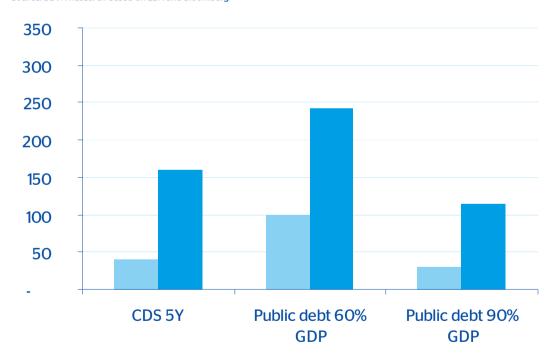


Is bank recapitalization the best option?

Solving the sovereign crisis with bank capital makes little sense if done in isolation

Capital needs including losses due to sovereign* exposure (EUR bn, 2010)

Source: BBVA Research based on EBA and Bloomberg



[■] Core T1 5% ■ Core T1 8%

^{*} Exposure to Portugal, Ireland, Greece, Spain, Italy and Belgium



Scenarios with higher uncertainty

Baseline Scenario

- ECB will continue buying bonds to prevent a bond market meltdown, while improved EFSF is approved and implemented (and possibly augmented)
- Bank recapitalization program.
- Greece meets IMF/EU program targets without major disruptions
- Financial tensions slowly decrease

Weak growth, elevated financial stress for quite some time.

High but decreasing probability

Risk scenario

- Many potential triggers for this scenario:
 - Greek default
 - Failure to approve or implement new EFSF
 - An "accident" in some European bank
 - Increased cyclical weakness

Recession in advanced countries (more so in Europe).

Medium and increasing probability



A crisis in Europe would have global spillovers

Disorderly debt Global transmission Global restructuring channels spillovers Reform fatigue in program Recession Financial sector countries and/or bailout in US exposures fatigue in core EU Recession Higher global risk **Default without** aversion in Mexico backstops being ready Closed markets for Spain, **Lower Commodity** and Italy prices Slowdown Liquidity crisis, bank runs in Latam in periphery. Credit crunch. Mild effect Lower demand on China **Contagion to core Europe** and rest of through bank exposures Asia and counterparty risk Recession Page 15 in Europe



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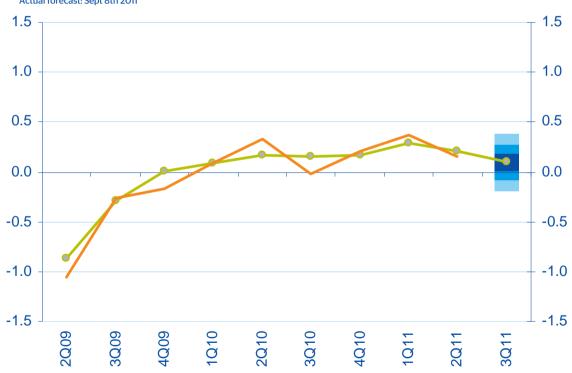
The split between developed and emerging economies in the long run



Spain outlook: growth still weak

Spain: observed GDP growth and forecasts based on the MICA-BBVA model (% q/q)

Source: BBVA Research based on INE Actual forecast: Sept 8th 2011



- Lack of job creation
- Weak domestic demand, fiscal adjustments
- Negative contribution to growth by domestic demand
- Foreign demand is the main driver



Spain: foreign trade

Quarterly evolution of real goods and services exports in two end of crisis episodes

Source: BBVA Research



Note: t corresponds to the quarterly minimum in each cycle

Overall, goods and services exports:

- Above pre-crisis levels
- Performance in line with the recovery after the crisis in the 90s despite the absence of currency devaluation as in the past
- Diversified growth (sectors and countries) → BBVA Research Web

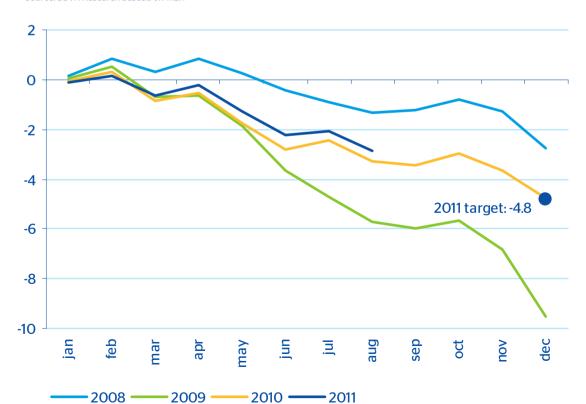


Spain: budgetary performance

The Central Government will comply on the expenditure side, but increasing doubts in the Social Security and regional government budgets.

Central Government budget balance

(Accumulated over the year as percentage of GDP) Source: BBVA Research basead on MEH



Doubts on regional government budgets

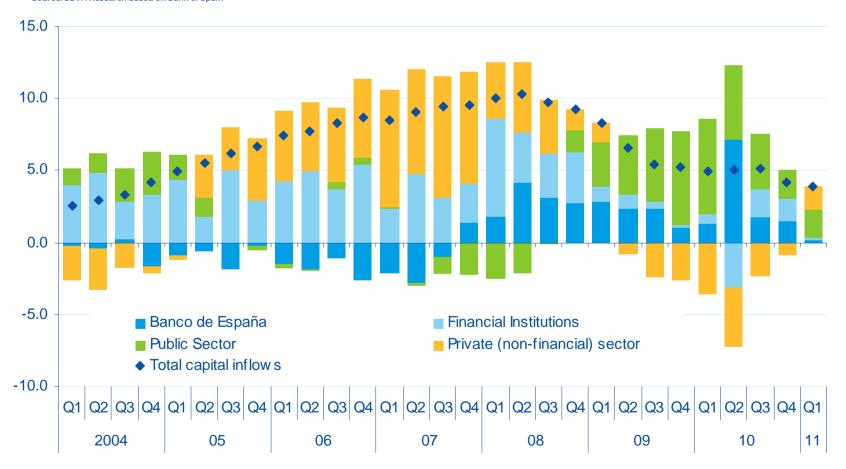
Constitutional reform, binding in 2019.



Spain: external financing

Spain: current account deficit and its financing by type of agent (%GDP)

Source: BBVA Research based on Bank of Spain



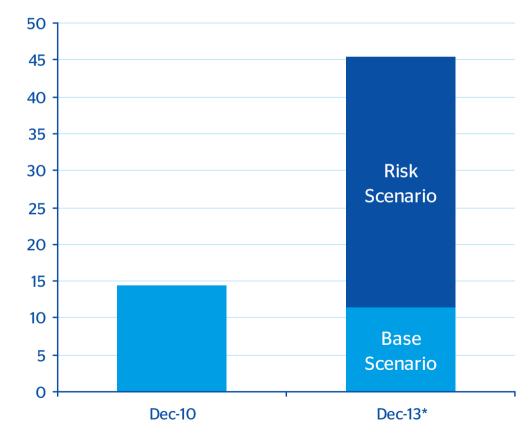


Bank restructuring

Problems are concentrated in some entities (1/3 of the system), as those with liquidity problems are often those with the poorest solvency

Capital needs

(Accumulated bn EUR, it does not include de 15,3tM already injected)





Spain needs to step up reforms

Need for structural reform in developed countries

Source: IMF and BBVA Research

Medium Term	UK	USA	IRL	GER	FRA	NLD	BEL	AUT	FIN	DEN	SWE	JAP	SPA	ITA	POR	GRE
Labor market																
Corporate regulations																
Network regulations																
Retail																
Professional services																

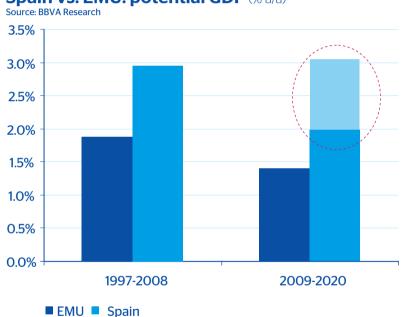
Long term

Institutions and contracts								
Human capital								
Infrastructure								
Innovation								
Average								



Ambitious reforms will pay in the medium-run

Spain vs. EMU: potential GDP (% a/a)



- Baseline scenario: 1 pp reduction in the unemployment rate per year during the next decade (13y to 8%)
- Structural reforms: higher potential growth and lower structural unemployment (7y to 8%)

GDP growth and its components (contribution in pp average per period) Fuente: BBVA Research

	Potentia	l Growth	Сар	oital	TI	-P	Employment		
	1997-2008	2009-2020	1997-2008	2009-2020	1997-2008	2009-2020	1997-2008	2009-2020	
Spain	2,9%	2,0%	1,2%	0,6%	0,5%	0,9%	1,3%	0,4%	



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Spain and US: Foreign Direct Investment

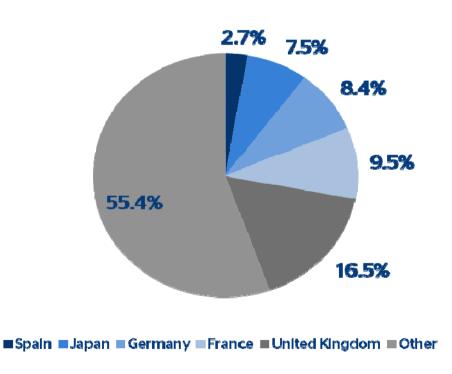
Foreign Direct Investment (USD mill.)

Source: Haver Analytics

18000 16000 12000 12000 100000 10000

Foreign Direct Investment in the U.S. (share of total)

Source: Haver Analytics





Spain and US: Portfolio Investments

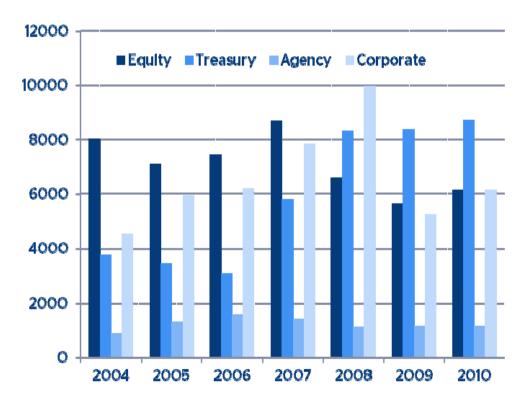
U.S. holdings of Spain's debt securities (USD mill.)

Source: Haver Analytics

120000 6000 ■ Equity Long Term Debt 100000 5000 Short Term Debt 80000 4000 60000 3000 40000 2000 20000 1000 2003 2004 2005 2006 2007 2008 2009

Spain holdings of U.S. debt securities (USD mill.)

Source: Haver Analytics

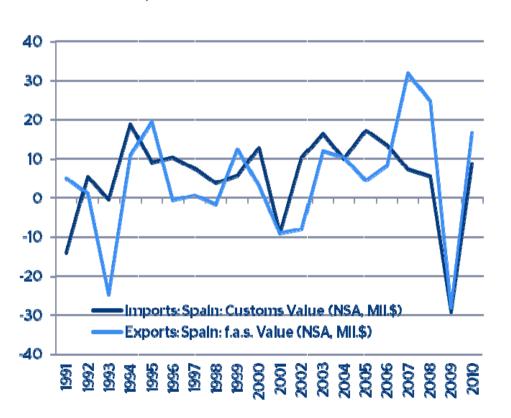




Spain and US: International Trade

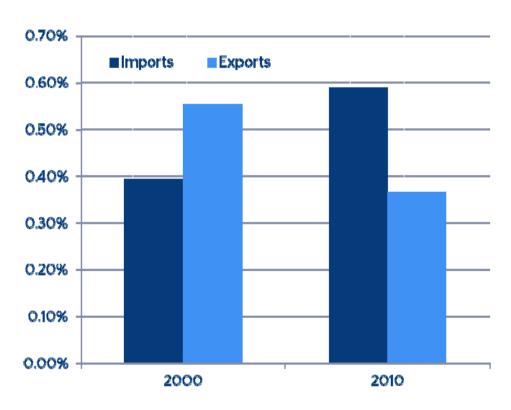
U.S. trade with Spain (% yoy)

Source: Haver Analytics



U.S International Trade with Spain (share of total, %)

Source: Haver Analytics



Snain

Tovac

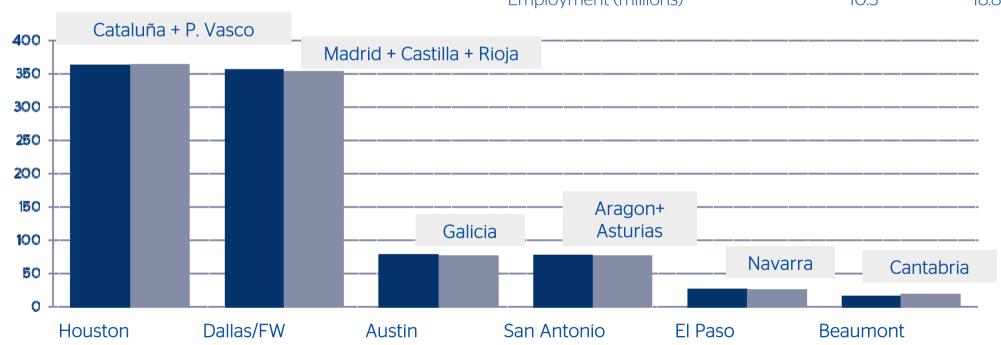


Texas vs. Spain

Gross Domestic Product (USD mill.)

Source: BBVA Research

	I EXas	Spairi
Land area, 2000 (square miles)	261,797	195,364
Population (millions)	25.1	46,.7
Persons per square mile, 2000	96	239
GDP (\$trillions)	1,207	1,411
GDP per capita (\$)	50,294	30,232
Employment (millions)	10.3	18.8





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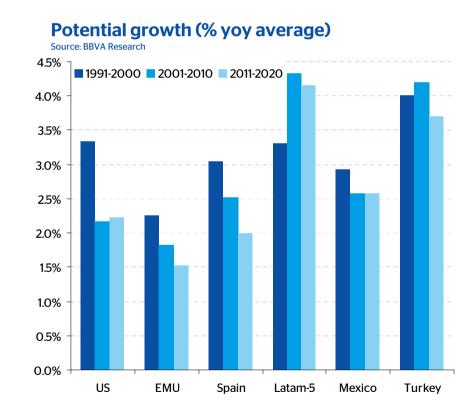
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The split between developed and emerging economies in the long run



Divergence between developed countries and EMEs, in levels and potential growth

GDP levels (200704=100) Source: BBVA Research 140 135 US **EMU** China Japan 130 Asia ex China Latam 7 125 120 115 110 105 100 95 Q2 Q3 Q4 Q1 Q2 Q3 Q4 Q2 Q3 Q4 Q1 Q1 Q2 2007 2008 2009 2010 2011

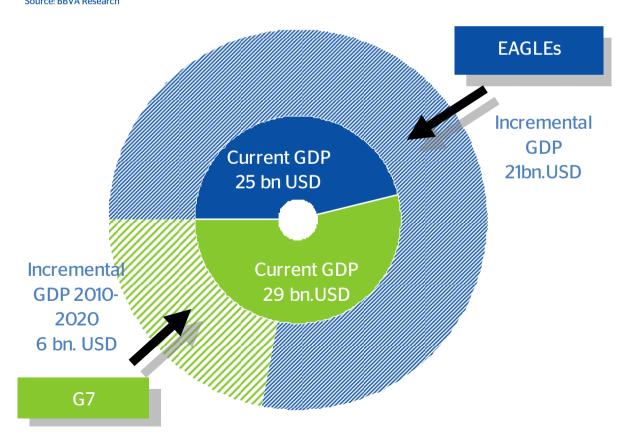




Emerging markets' potential

EAGLEs (Emerging and Growth-Leading Economies): they will continue leading growth during the next decade.

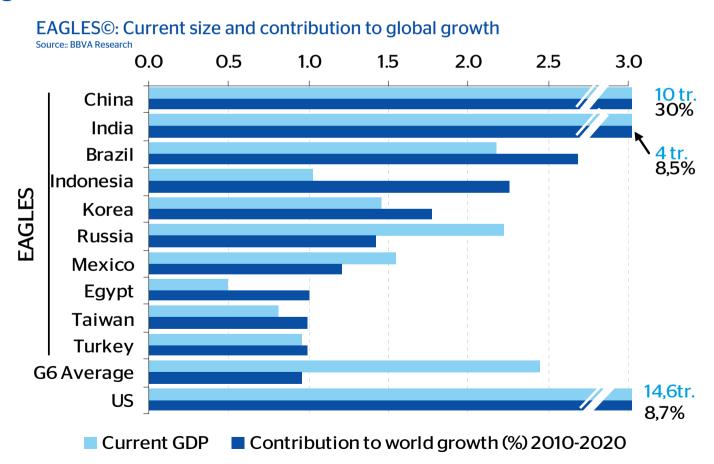
EAGLES vs G7: current size and "incremental business" Source: BBVA Research





EAGLES©

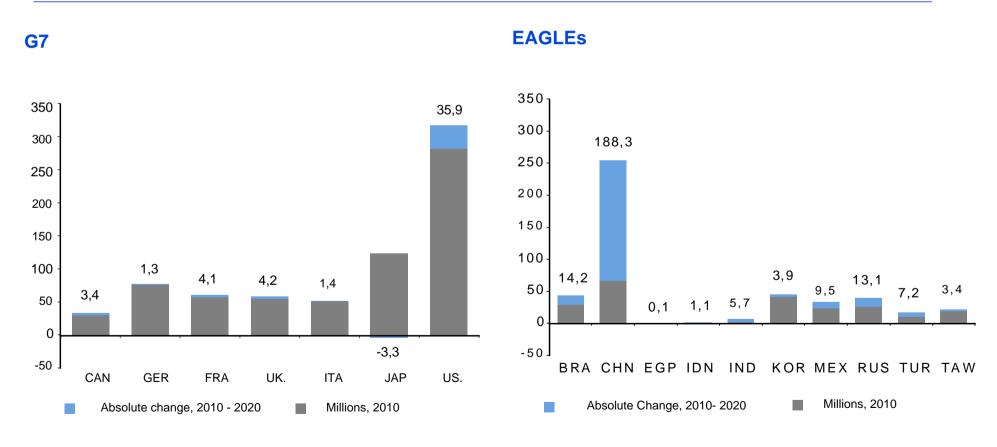
They will lead global growth: China and India will contribute more than US; Korea and Indonesia more than Russia; Mexico, Egypt, Taiwan and Turkey more than the G6 average.





EAGLEs: increasing middle classes and domestic demand

Increase of middle classes. Number of people with annual income above 9.600 USD (millions)

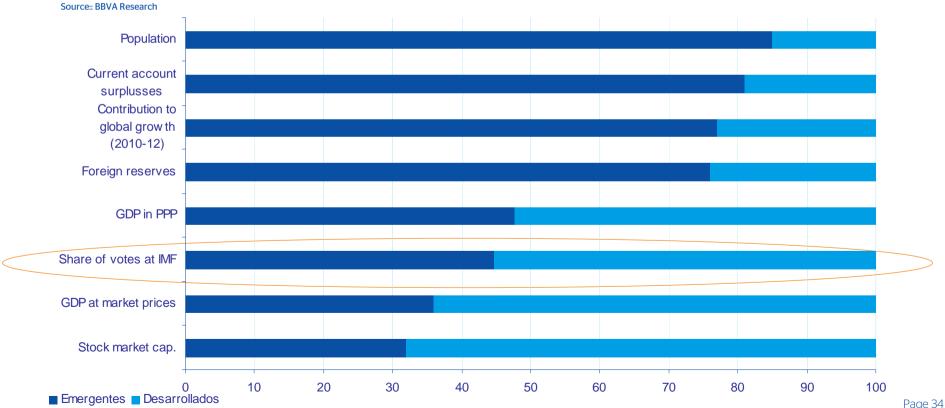




The crisis highlights the imbalance between advanced and emerging economies

The imbalance between advanced and emerging economies is not stable, especially due to the post-crisis expected dynamics.







Global governance must adjust to the higher weight of emerging economies

Global governance must change to accommodate the increasing weight of emerging economies and secure the legitimacy of international institutions.

However, the rebalancing of global power will be difficult, as this is a zero-sum game



Changes in global governance: towards more political weight of EMEs



Room for global cooperation and coordination

Globalization continues

No No

Preeminence of regional blocs: with different models?

Increasing trade and financial protectionism

Global political tensions



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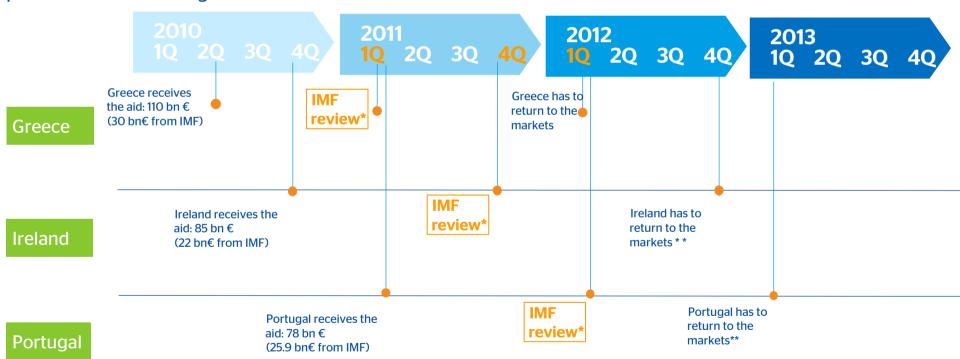
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Annex

Portuguese & Irish financing plans

But those programs also entail some risks: 1) Return to markets, if markets expectations for 2013 do no improve market volatility for Portugal and Ireland will increase in 2012; and 2) EU+IMF programs represent a decreasing portion of total financing needs



^{*}According to IMF rules, refinancing guarantees must be in place for 12 months. That means the IMF needs to be convinced that countries can rollover their debt for the next 12 months without any problems

^{**}Tentative quarters



Greece: increasing the risk of triggering an accident

In the short term

- Quarterly review is a source of concern, as widely expected
- Greece needs to secure the 6th tranche (€ 8 bn), still under tough discussion
 - But, growing difficulties in fiscal consolidation progress (fiscal gap for 2011 1.2% of GDP): 0.4 % cyclical, but 0.6% structural slippage on public revenues, late implementation of reforms agreed in July
 - Once again, last minute austerity plans have been approved and additional measures are under discussion
- Greece still depends on the second bail-out programme which is conditional on a successful PSI and also, the resolution of the collateral debate and the approval of EFSF
- An imminent default of Greece (risk of a break up of the euro) could be the trigger for Germany to ring-fence fundamentally funded countries.

In the medium term

• A higher haircut is unavoidable. In the baseline scenario an orderly restructuring would occur in mid 2013, or mid 2012 if the ESM is brought forward.



Towards the long-run: two possible endgames

In a flatter world, less unipolar, two possible scenarios arise.

Where's global dominance?

A new center of gravity in the East

(relative decline of the West)

Main features

EMEs sustain higher growth

Increasing flows within EMEs, better access to financing

Main countries: China and India. Increasing middle classes

Developed countries rely on EMEs for capital, workers and consumers

Center of power remains in the West



Innovation remains in the West

Developed co's recover growth, keep relative living standards to EMEs

Still, EMEs keep increasing their weight on global issues