

# Latam Daily Flash

Industrial production contracted in Brazil in November, revealing that the manufacturing sector remains weak and downplaying the chance of more robust GDP growth in 4Q12. In Colombia, both inflation figures and monetary policy minutes paved the way for the maintenance of a dovish tone by the central bank in the months ahead. Today the focus will be on Chile, with the release of figures for the economic activity index and the balance of trade.

## **Brazil – Industrial production contracted in November**

Industrial production declined 0.6% MoM in November. The figure was broadly in line with our forecast (-0.5% MoM) and somewhat better than expected by consensus (-0.9% MoM). Even though the result surprised most analysts to the upside, October data was revised downwards to 0.1% MoM from 0.9% MoM. All in all, in our view the incoming data continues to reveal the weakness of the manufacturing sector in Brazil and reinforces the perspectives of low GDP growth in Q412e.

## Brazil – Sovereign fund and state companies' dividends used to meet 2012 fiscal target

The government raised BRL15.8bn (around 0.4% of GDP) from the sovereign fund and state companies' profits to enable it to meet the "adjusted" fiscal target in 2012 (the initial target was a primary surplus of 3.1% of GDP; the "adjusted" one, which deducts infrastructure investment from the initial target, is around 2.2%). The need to generate extra fiscal resources is due to weak revenues and rising expenditure. In 2013e, we expect fiscal policy to continue to be expansionary and the primary surplus to remain well below the 3.2% average recorded in the last decade.

## Chile – Central bank and Ministry of Finance announced their issuance program for 2013

The central bank's issuance program for 2013 is for USD3.1bn (USD2.1bn in 5-year bonds and USD1bn in 10-year bonds). The program includes both nominal and CPI-linked bonds and includes USD4.8bn due in 2013, mainly concentrated in 5-year bonds. In a separate release, the Ministry of Finance announced its program of public debt issuance. The program includes USD5.0bn of long-term nominal bonds (36% of total amount) and CPI-linked bonds (64% of total amount), as well as a new 30-year nominal bond for 2013.

## Colombia – CPI inflation stood at 2.44% YoY (0.09% MoM)

Consumer inflation fell to 2.44% YoY in December (vs. 2.77% in November). The largest increase was observed in non-tradable goods (0.24% YoY), although the increase was less than a year ago, mainly due to lower demand pressures as December's seasonal factor was mainly demand-driven. Non-food prices stood at 2.40% YoY (vs. 2.68% in November), which gives the central bank monetary scope; although the board is divided in its views, it maintains a dovish tone.

## Colombia – December central bank minutes reveal a divided BanRep

The minutes revealed a three-way division in the latest decision to cut interest rates. The majority of the board asked for a 25bp cut, based on newly available information (mainly the sluggish 3Q12 GDP growth released the day before the meeting). Other board members asked for a 50bp interest-rate cut (instead of the 25bp cut eventually agreed), stating that "almost all indicators denote a manifest deterioration". Only one member voted for stability. Although the board expects a rebound in economic activity in 2013, the minutes suggest that the board maintains a dovish tone that could materialize in a further monetary support should leading indicators not show a rebound.

## What to watch today

## Chile - Monthly economic activity index (November, 06:30 hrs, NYT)

We expect the monthly economic activity index (Imacec) print to show an increase of 4.9% YoY in November (0.5% MoM sa), below the October figure, mainly driven by the slowdown in manufacturing production and despite dynamic retail sales. In addition, there was the negative effect of two fewer working days in 2012 than in November 2011.

## Chile – Trade balance (December, 07:00 hrs, NYT)

We expect the trade balance to reach a surplus of USD55mn in December, based on exports of USD6,470mn (-10.4% YoY) and imports of USD6,415mn (+6.1% YoY). This result would lead to a surplus of USD2,760mn for FY12e, well below the surplus of USD10,972mn reached in 2011.

## Calendar: Indicators

Brazil	Date	Period	Consensus	BBVAe	Actual	Prior
CNI Capacity Utilization	04-07 Jan	Nov	81.20%			81.00%
FGV Inflation IGP-DI	7-Jan	Dec	0.65%			0.25%
Vehicle Sales (Anfavea)	7-Jan	Dec				311,772
Trade Balance (FOB) - Weekly	7-Jan	Jan 6				
FGV CPI IPC-S	8-Jan	Jan 7	0.68%			0.66%
FGV Preview Inflation IGP-M	9-Jan	Jan 8				0.69%
Economic Activity Indx MoM SA	09-16 Jan	Nov				0.36%
FIPE CPI - Weekly	10-Jan	Jan 7				0.82%
IBGE Inflation IPCA (MoM)	10-Jan	Dec	0.74%	0.60%		0.60%
Chile						
Economic Activity Indx YoY NSA	7-Jan	Nov	5.20%	4.90%		6.70%
Trade Balance in US\$ Million	7-Jan	Dec	325.0	55		562.0
Total Exports in US\$ Million	7-Jan	Dec		6,470		6,674.0
Total Imports in US\$ Million	7-Jan	Dec		6,415		6,112.0
Copper Exports	7-Jan	Dec		3,700		3,859.0
Wages Index (YoY)	7-Jan	Nov				6.30%
CPI (MoM)	8-Jan	Dec	0.10%	0.10%		-0.50%
Financial Traders Survey	9-Jan	1HJan				
Economists Survey	10-Jan	Jan				
Colombia						
Vehicle Sales	08-11 Jan	Dec		24,022		29,412
Mexico						
Consumer Confidence	8-Jan	Dec		97.40		97.00
International Reserves Weekly	8-Jan	Jan 4				\$16,3592M
Vehicle Production (AMIA)	08-15 Jan	Dec				265,001.00
Trade Balance	9-Jan	Nov F		-1,272.7M		-1,272.7M
Consumer Prices (MoM)	9-Jan	Dec	0.40%	0.20%		0.68%
Consumer Prices Core (MoM)	9-Jan	Dec	0.21%	0.11%		0.05%
Bi-Weekly CPI	9-Jan	Dec 31		0.03%		0.27%
Bi-Weekly Core CPI	9-Jan	Dec 31		0.01%		0.26%
Gross Fixed Investment	10-Jan	Oct		3.60%		3.10%
Global Economic Indicator IGAE	10-Jan	Oct	3.90%	2.30%		2.80%
Industrial Production (YoY)	11-Jan	Nov	3.30%	3.10%		2.10%
Peru						
Trade Balance	9-Jan	Nov				\$148.0M
Reference Rate	10-Jan	Jan	4.25%	4.25%		4.25%
Business Confidence	11-14 Jan	Dec				64

# Most recent Latam reports

Date	Description
2-1-2013	Mexico Migration Flash: Remittances to Mexico recorded 5 consecutive-months with decreases (in Spanish)
2-1-2013	Peru Flash: Annual inflation remained within the target range in December
28-12-2012	Chile Flash: Manufacturing production slows, dynamism in retail sales continues and unemployment rate falls again
26-12-2012	Chile Flash: Standard & Poor's upgrades sovereign debt rating of Chile to AA-
21-12-2012	Colombia Flash: Central Bank cut its policy rate by 25bps to 4.25% motivated by low 3Q12 GDP growth rate
21-12-2012	Mexico Flash: December's biweekly inflation: Inflation falls below 4% as Banxico expected
20-12-2012	Colombia Flash: Low 3Q12 GDP growth, due to sluggish private demand not offset by public investment
18-12-2012	Chile Watch: Positive outlook for credit, although decelerating in the medium-term (in Spanish)
18-12-2012	Mexico Real Estate Flash. Construction output grew 2.5% in September
18-12-2012	Chile Flash: Central Bank adjusts up its GDP growth range for 2013 and mentions risks from strength of domestic demand

Madrid, Spain: Juan Ruiz Chief Economist for South America juan.ruiz@bbva.com

Enestor dos Santos Senior Economist for Latam enestor.dossantos@bbva.com Mexico City, Mexico: Octavio Gutierrez-Engelmann Macro Latam Strategy o.gutierrez3@bbva.com

With contributions from the BBVA Research Latam Team:

Lima, Peru: Hugo Perea Chief Economist for Peru hugo.perea@bbva.com Bogota, Colombia: Juana Tellez Chief Economist for Colombia juana.tellez@bbva.com Santiago, Chile: Alejandro Puente Chief Economist for Chile alejandro.puente@bbva.com





P° Castellana 81, Floor 7, 28046 Madrid Tel.: +34 91 374 60 00 www.bbvaresearch.com

#### **DISCLAIMER**

This document and the information, opinions, estimates and recommendations expressed herein, have been prepared by Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter called "BBVA") to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. BBVA is not liable for giving notice of such changes or for updating the contents hereof.

This document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall this document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to this document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare this report. Therefore, investors should make their own investment decisions considering the said circumstances and obtaining such specialized advice as may be necessary. The contents of this document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by BBVA and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. BBVA accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance.

The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment. Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances; investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

BBVA or any of its affiliates, as well as their respective executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in this document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of this report, to the extent permitted by the applicable law.

BBVA or any of its affiliates' salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, BBVA or any of its affiliates' proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. No part of this document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted, without the prior written consent of BBVA. No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

In the United Kingdom, this document is directed only at persons who (i) have professional experience in matters relating to investments falling within article 19(5) of the financial services and markets act 2000 (financial promotion) order 2005 (as amended, the "financial promotion order"), (ii) are persons falling within article 49(2) (a) to (d) ("high net worth companies, unincorporated associations, etc.") Of the financial promotion order, or (iii) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the financial services and markets act 2000) may otherwise lawfully be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons. The remuneration system concerning the analyst/s author/s of this report is based on multiple criteria, including the revenues obtained by BBVA and, indirectly, the results of BBVA Group in the fiscal year, which, in turn, include the results generated by the investment banking business; nevertheless, they do not receive any remuneration based on revenues from any specific transaction in investment banking.

BBVA is not a member of the FINRA and is not subject to the rules of disclosure affecting such members.

"BBVA is subject to the BBVA Group Code of Conduct for Security Market Operations which, among other regulations, includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. The BBVA Group Code of Conduct for Security Market Operations is available for reference at the following web site: www.bbva.com / Corporate Governance".

BBVA is a bank supervised by the Bank of Spain and by Spain's Stock Exchange Commission (CNMV), registered with the Bank of Spain with number 0182.