# Weekly Observatory

June 25th, 2010

#### **Economic Analysis**

South America

Joaquín Vial

ivial@bbyaprovida.cl

Enestor Dos Santos enestor.dossantos@grupobbva.com

Myriam Montañez miriam.montanez@grupobbva.com

Argentina: Gloria Sorensen gsorensen@bancofrances.com.ar

Chile: Alejandro Puente apuente@grupobbva.cl

Colombia: Juana Téllez juana.tellez@bbva.com.co

Mexico: Julián Cubero juan.cubero@bbva.bancomer.com

Peru: Hugo Perea hperea@grupobbva.com.pe

Venezuela: Oswaldo López oswaldo.lopez@pronvincial.com

Markets
Octavio Gutiérrez
o.gutierrez3@bbva.bancomer.com

# LatAm pushes forward on the back of domestic demand

Imports data from Argentina, Brazil and Chile confirm strong growth of domestic demand in the region. Lending continued to grow in Brazil in May (19% y/y). Also Colombian GDP (4.4% y/y, 1.3% q/q) beat expectations due to robust expansion of domestic demand. Argentina completed with a 66% acceptance rate the debt swaps with holdouts, beating expectations, while en Venezuela Cadivi increased access to formal exchange rate market in May by 59.2% y/y. Mexico's GDP fell -0.3% q/q (4.4% y/y), as a result of a drop in private consumption and public sector investment. Chile announced new local issue of sovereign long-term debt for value equivalent to 3 billion dollars.

Positive outlook for Latin American currencies, despite the uncertain international environment.

Uncertainty about European economies added to jitters about U.S. recovery, and fears surrounding appreciation of the Chinese Yuan; however, domestic factors in each economy prevailed and contributed to strengthening the region's currencies.

Chart 1
VIX vs. Implied MXN and BRL volatility



Source: Bloomberg and BBVA Research

## Highlights

Imports in the region remain highly dynamic

Brazil: Credit gathers pace in spite of higher interest rates

**Argentina: Successful debt swap** 

Venezuela: Cadivi increases daily allocations in May

Peru: Increase in Reserve requirements

Diverging growth rates in Colombia and Mexico.

Highlights

Calendar

Market data

Markets

#### Market analysis

Octavio Gutiérrez o.gutierrez3@bbva.bancomer.com

Equity Latam

Chief Analyst
Rodrigo Ortega
r.ortega@bbva.bancomer.com

LatAm FX
Chief Strategist
Moisés Junca, CFA, CMT
moises.junca@bbva.bancomer.com

Construcción y Vivienda Francisco Chavez f.chavez@bbva.bancomer.com

Claudia Ceja @bbva.bancomer.com

# Positive bias for Latin American currencies, despite uncertainty in the U.S. and Europe.

Over the past week, the market focused not only on the fiscal situation of European Union countries but also on global cycle factors (strength of the U.S. recovery, and the announcement of the Federal Open Market Committee), as well as China's exchange rate policy amid expectations that an appreciation of the Yuan will fortify the competitive position of Latin American economies.

Locally, we expect the COP to continue with a positive bias resulting from potentially greater Government monetizations versus an increase in external debt issue, given the favorable outlook for economic growth and that the Bank of the Republic is not extending its dollar purchases (range between 1880 and 1922). As for the PEN, we expect stability at around 2.83 due to dollar purchases and reserves measures adopted by the Central Bank, in addition to caps on foreign investment for pension funds.

As for the Chilean currency (CLP), we expect a correction of last week's fall and consolidation at around 530 levels. The latter in response to the prospect of a more stable external environment, and positive domestic cycle forecasts. The market expects industrial output growth of 5%, which would add to retail sales growth figures of 18% in May released by the Chamber of Commerce.

#### Petrobras placement delay may slow capital inflows into the region

The highlight in equity markets was Petrobras's unexpected announcement to defer its stock offering to September, because it requires a second appraisal by an independent institution. This placement delay may weigh on Brazil's market, given excess shares generated by offer and the fact that some funds will keep liquidity back to take part in the issue, thus detracting resources not only from Brazil, but also other markets in the region. Given the above, the margin for appreciation of the Brazilian real is limited to the region of around 1.75 in the short term.

Chart 2
Net foreign transactions at the Bovespa vs.
IBOV (accrued balance since 1994)

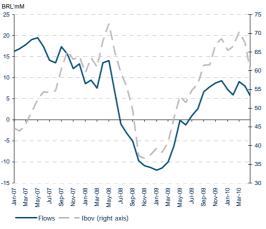
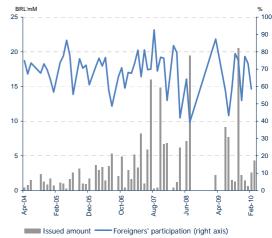


Chart 3

Net foreign participation in Bovespa vs.



Source: Bovespa and BBVA Research

Source: Bovespa and BBVA Research

#### **Economic Analysis**

### Highlights

#### Imports in the region remain highly dynamic

Annualized imports growth figures of 72%, 52.3% and 70.6% registered in Argentina, Brazil and Chile, respectively, are proof that expenditure is recovering rapidly in these countries.

#### Brazil: Credit gathers pace in spite of higher interest rates

The credit stock grew 19.0% y/y in May, and reached 45.3% of GDP. While the credit expansion was widespread, public sector (31% y/y) and real estate sector figures (50.6% y/y) were the highlights. This happened in spite of a recent increase in interest rates and spreads.

#### Argentina: Successful debt swap

Debt swap offer ended with a 66% acceptance rate, exceeding the 60% floor expected by the Ministry of Economy, although this was lower than initial expectations. Debt restructuring with the Paris Club for approximately USD 6.5 billion is still pending, and approximately USD 3 billion still remains in the hands of investors that are pursuing legal action through the courts of New York, and they block immediate access to international credit markets at reasonable rates.

#### Venezuela: Cadivi increases daily allocations in May

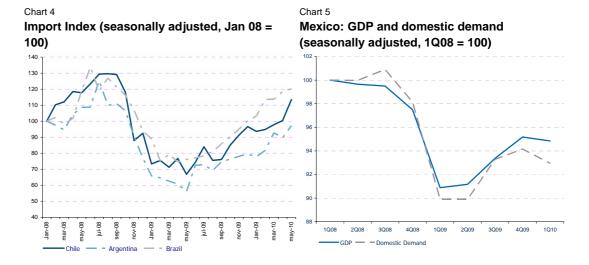
Daily total Cadivi authorizations to access the formal exchange market totaled USD 150m (59.2% y/y), an amount significantly higher than daily allocations in the first quarter of the year (USD 101m). This has been supplemented by progressive increases in amounts traded under the band-based system, which is about USD 40 million daily.

#### Peru: Reserves are on the rise

The Central Bank raised reserve requirements for domestic and foreign currency, in a context where strengthening pressures on the PEN are increasing. It is noteworthy that this institution resumed dollar purchases last week, after staying away from the currency markets since April.

#### Diverging growth in Colombia and Mexico.

Colombia's GDP grew by 1.3% q/q (4.4% y/y) in 1Q10, exceeding expectations, as a result of a stronger final consumption (1.2% q/q) and good investment performance due to a sharp increase in public investment. Though the Mexican economy grew at the same annual rate, GDP fell -0,3 % q/q, as a result of drops in both private consumption (-0.1% q/q) and public sector investment (-0.2% q/q).



Source: BCCH and BBVA Research

Source: BBVA Research

## Calendar: indicators

| Argentina                                       | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
|---|--------|-------------|-----------|-----------|----------------------|---|
| Shopping center sales                           | 28-Jun | May 2010    |           |           | 41,9% y/y            |   |
| Supermarket sales                               | 29-Jun | May 2010    |           |           | 23,7% y/y            |   |
| Synthetic Indicator of<br>Construction Activity | 29-Jun | May 2010    |           |           | 12,6% y/y            |   |
| Public Service 's Statistics                    | 30-Jun | May 2010    |           |           | 10,0% y/y            |   |
| Brazil  | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
| Fiscal Accounts                                 | 30-Jun | May 2010    |           |           |                      | Stronger revenues could drive an improvement in public accounts.  |
| Industrial Producction                          | 1-Jul  | May 2010    |           |           | -0.7% m/m            | Monthly recovery is expected after last month's correction.   |
| Trade Balance                                   | 1-Jul  | June 2010   |           |           | R\$ 3443<br>millions | Both exports and imports to remain strong,<br>but trade balance will hardly be as positive as<br>in May |
| Chile   | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
| Industrial Production                           | 30-Jun | May 2010    | 5% y/y    |           | -1.3% y/y            |   |
| Unemployment rate                               | 30-Jun | March-May10 | 8.8%      |           | 8.6%                 |   |
| Colombia  | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
| Unemployment rate                               | 30-Jun | May 2010    | 0.12      | N.A.      | 0.124                | Lower labor market participation would drive fall in unemployment rate                                  |
| Monthly inflation                               | 3-Jul  | June 2010   | 0.17% m/m | 0.12% m/m | 0.10% m/m            | Food prices could show upward correction after low figure in May  |
| Mexico  | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
| IGAE  | 28-Jun | Abril 2010  | 4.5       | N.A.      | 6.9                  | -1.42 m/m   |
| Peru  | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
| Monthly Inflation                               | 1-Jul  | June 2010   | 0.2%      |           | 0.2%                 | The result is explained mainly by an increase in  |
| Montally filliation                             | 1 341  | 3410 2010   | 0.270     |           | 0.270                | the food prices (vegetables)  |
| Venezuela                                       | Data   | Period      | Forecast  | Consensus | Previous             | Comment   |
|   |        |             |           |           |                      | We forecast an increase at the  |
| Unemployment rate                               | 30-Jun | 40308       | 8.6%      | N.A       | 8.2%                 | unemployment rate, mainly due to the bad automotive industry figures and the                            |
|   |        |             |           |           |                      | extension of the electricity crisis.  |

Source: BBVA Research

Calendar: holidays

Chile and Venezuela: June 28.

Peru: June 29.

Table 1

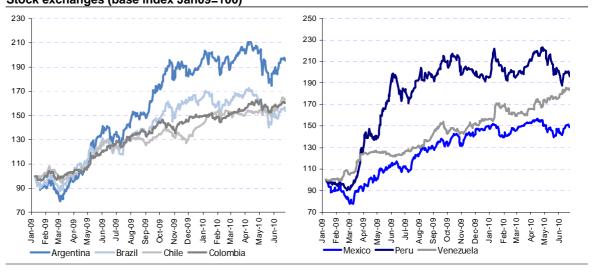
Market movements

|   |                         |                         | Close | Weekly change | Monthly change | Annual chang |
|---|-------------------------|-------------------------|-------|---------------|----------------|--------------|
| es<br>(sd   | 3-month Libor rate      | 0.53                    | 0     | 0             | -6             |              |
| n bp<br>US  |                         | 2-yr yield              | 0.66  | -5            | -22            | -45          |
|   |                         | 10-yr yield             | 3.11  | -11           | -25            | -42          |
|   | ⊃                       | 3-month Euribor rate    | 0.75  | 2             | 5              | -37          |
|   | EM U                    | 2-yr yield              | 0.56  | -2            | 2              | -76          |
|   |                         | 10-yr yield             | 2.61  | -12           | -10            | -79          |
| Exchange rates (changes in %) Asia America Europe | be                      | Dollar-Euro             | 1.230 | -0.5          | -0.4           | -12.7        |
|   | urc                     | Pound-Euro              | 0.82  | -1.5          | -3.1           | -3.5         |
|   | ш                       | Swiss Franc-Euro        | 1.35  | -1.7          | -5.3           | -11.5        |
|   |                         | Argentina (peso-dollar) | 3.93  | 0.2           | 0.5            | 3.5          |
|   | ca                      | Brazil (real-dollar)    | 1.78  | 0.7           | -2.3           | -8.3         |
|   | eri                     | Colombia (peso-dollar)  | 1900  | -0.5          | -3.5           | -11.8        |
|   | Ě                       | Chile (peso-dollar)     | 537   | 0.5           | 1.4            | 1.4          |
|   | •                       | Mexico (peso-dollar)    | 12.71 | 1.4           | -1.3           | -3.8         |
|   | Peru (Nuevo sol-dollar) | 2.83                    | -0.1  | -0.8          | -6.1           |              |
|   | Japan (Yen-Dollar)      | 89.27                   | -1.6  | -1.6          | -6.2           |              |
|   | Korea (KRW-Dollar)      | 1210                    | 0.6   | 0.3           | -5.6           |              |
|   | Australia (AUD-Dollar)  | 0.866                   | -0.4  | 2.2           | 7.2            |              |
| Comm.<br>(changes<br>in %)                        | Brent oil (\$/b)        | 76.9                    | -1.6  | 3.0           | 11.6           |              |
|   | Gold (\$/ounce)         | 1253                    | -0.3  | 3.3           | 33.4           |              |
|   | Base metals             | 480.5                   | 0.8   | -0.1          | 19.5           |              |
| Stock markets (changes in %) Asia America Euro.   | lbex 35                 | 9632                    | -3.4  | 3.2           | -0.6           |              |
|   | EuroStoxx 50            | 2645                    | -3.4  | 1.0           | 10.7           |              |
|   |                         | USA (S&P 500)           | 1073  | -4.0          | -2.8           | 16.7         |
|   |                         | Argentina (Merval)      | 2301  | -0.8          | 5.7            | 45.6         |
|   | g                       | Brazil (Bovespa)        | 64111 | -0.5          | 3.3            | 24.5         |
|   | eric                    | Colombia (IGBC)         | 12483 | -0.1          | 3.1            | 27.4         |
|   | Ĕ                       | Chile (IGPA)            | 18923 | -0.6          | 6.1            | 27.7         |
|   | 4                       | Mexico (CPI)            | 32321 | -1.5          | 0.8            | 32.1         |
|   |                         | Peru (General Lima)     | 14118 | -1.6          | -3.6           | 7.0          |
|   |                         | Venezuela (IBC)         | 64578 | -0.8          | 4.6            | 47.1         |
|   | <u>.ia</u>              | Nikkei225               | 9737  | -2.6          | 1.0            | -1.4         |
|   | Ä                       | HSI                     | 20691 | 2.0           | 6.5            | 11.2         |
| Credit (changes in bps) Sovereign risk Ind.       | Itraxx Main             | 129                     | 12    | 12            | 9              |              |
|   | Itraxx Xover            | 558                     | 38    | -2            | -186           |              |
|   | CDS Germany             | 43                      | 5     | 1             | 8              |              |
|   | CDS Portugal            | 323                     | 34    | 4             | 246            |              |
|   |                         | CDS Spain               | 266   | 55            | 31             | 173          |
|   |                         | CDS USA                 | 37    | 1             | -2             |              |
|   | ~                       | CDS Emerging            | 263   | 11            | -11            | -147         |
|   | ris                     | CDS Argentina           | 974   | -21           | -248           | -1349        |
|   | пE                      | CDS Brazil              | 135   | 7             | 0              | -48          |
|   | ē                       | CDS Colombia            | 153   | 5             | -10            | -61          |
|   | CDS Chile               | 99                      | 5     | -3            | -29            |              |
|   | So                      | CDS Mexico              | 132   | 8             | -1             | -86          |
|   |                         | CDS Peru                | 133   | 9             | 1              | -52          |

Source: Bloomberg, Datastream and JP Morgan

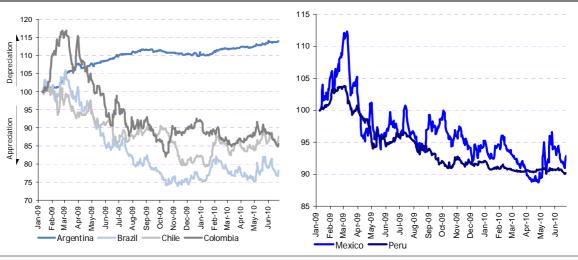
Charts 6 & 7

Stock exchanges (base index Jan09=100)



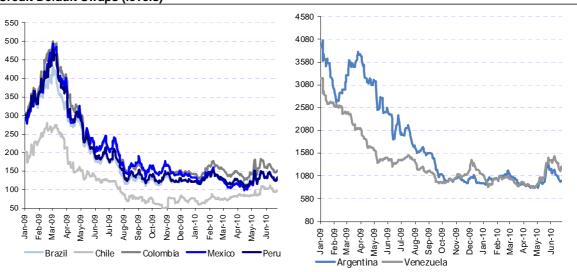
Source: Bloomberg Source: Bloomberg

Charts 8 & 9
Exchange rates (base index Jan09=100)



Source: Bloomberg Source: Bloomberg

Charts 10 & 11
Credit Default Swaps (levels)



Source: Bloomberg Source: Bloomberg

#### **DISCLAIMER**

This document and the information, opinions, estimates and recommendations expressed herein, have been prepared by Banco Bilbao Vizcaya Argentaria, S.A. (hereinafter called "BBVA") to provide its customers with general information regarding the date of issue of the report and are subject to changes without prior notice. BBVA is not liable for giving notice of such changes or for updating the contents hereof.

This document and its contents do not constitute an offer, invitation or solicitation to purchase or subscribe to any securities or other instruments, or to undertake or divest investments. Neither shall this document nor its contents form the basis of any contract, commitment or decision of any kind.

Investors who have access to this document should be aware that the securities, instruments or investments to which it refers may not be appropriate for them due to their specific investment goals, financial positions or risk profiles, as these have not been taken into account to prepare this report. Therefore, investors should make their own investment decisions considering the said circumstances and obtaining such specialized advice as may be necessary. The contents of this document are based upon information available to the public that has been obtained from sources considered to be reliable. However, such information has not been independently verified by BBVA and therefore no warranty, either express or implicit, is given regarding its accuracy, integrity or correctness. BBVA accepts no liability of any type for any direct or indirect losses arising from the use of the document or its contents. Investors should note that the past performance of securities or instruments or the historical results of investments do not guarantee future performance.

The market prices of securities or instruments or the results of investments could fluctuate against the interests of investors. Investors should be aware that they could even face a loss of their investment. Transactions in futures, options and securities or high-yield securities can involve high risks and are not appropriate for every investor. Indeed, in the case of some investments, the potential losses may exceed the amount of initial investment and, in such circumstances, investors may be required to pay more money to support those losses. Thus, before undertaking any transaction with these instruments, investors should be aware of their operation, as well as the rights, liabilities and risks implied by the same and the underlying stocks. Investors should also be aware that secondary markets for the said instruments may be limited or even not exist.

BBVA or any of its affiliates, as well as their respective executives and employees, may have a position in any of the securities or instruments referred to, directly or indirectly, in this document, or in any other related thereto; they may trade for their own account or for third-party account in those securities, provide consulting or other services to the issuer of the aforementioned securities or instruments or to companies related thereto or to their shareholders, executives or employees, or may have interests or perform transactions in those securities or instruments or related investments before or after the publication of this report, to the extent permitted by the applicable law.

BBVA or any of its affiliates' salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, BBVA or any of its affiliates' proprietary trading and investing businesses may make investment decisions that are inconsistent with the recommendations expressed herein. No part of this document may be (i) copied, photocopied or duplicated by any other form or means (ii) redistributed or (iii) quoted, without the prior written consent of BBVA. No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

This document is provided in the United Kingdom solely to those persons to whom it may be addressed according to the Financial Services and Markets Act 2000 (Financial Promotion) Order 2001 and it is not to be directly or indirectly delivered to or distributed among any other type of persons or entities. In particular, this document is only aimed at and can be delivered to the following persons or entities (i) those outside the United Kingdom (ii) those with expertise regarding investments as mentioned under Section 19(5) of Order 2001, (iii) high net worth entities and any other person or entity under Section 49(1) of Order 2001 to whom the contents hereof can be legally revealed.

The remuneration system concerning the analyst/s author/s of this report is based on multiple criteria, including the revenues obtained by BBVA and, indirectly, the results of BBVA Group in the fiscal year, which, in turn, include the results generated by the investment banking business; nevertheless, they do not receive any remuneration based on revenues from any specific transaction in investment banking.

BBVA and the rest of entities in the BBVA Group which are not members of the New York Stock Exchange or the National Association of Securities Dealers, Inc., are not subject to the rules of disclosure affecting such members.

"BBVA is subject to the BBVA Group Code of Conduct for Security Market Operations which, among other regulations, includes rules to prevent and avoid conflicts of interests with the ratings given, including information barriers. The BBVA Group Code of Conduct for Security Market Operations is available for reference at the following web site: www.bbva.com / Corporate Governance".